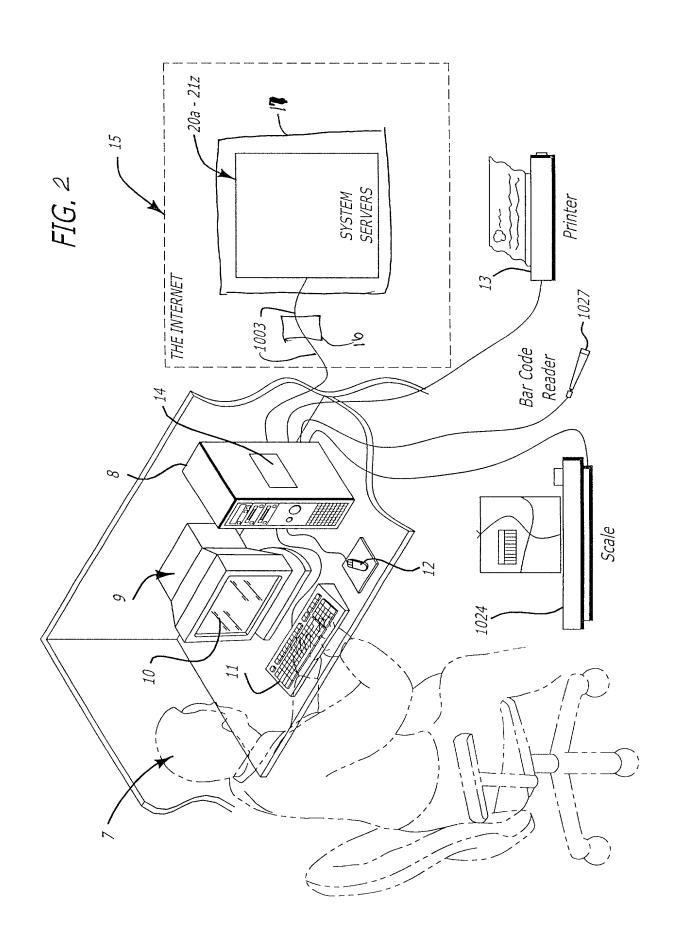
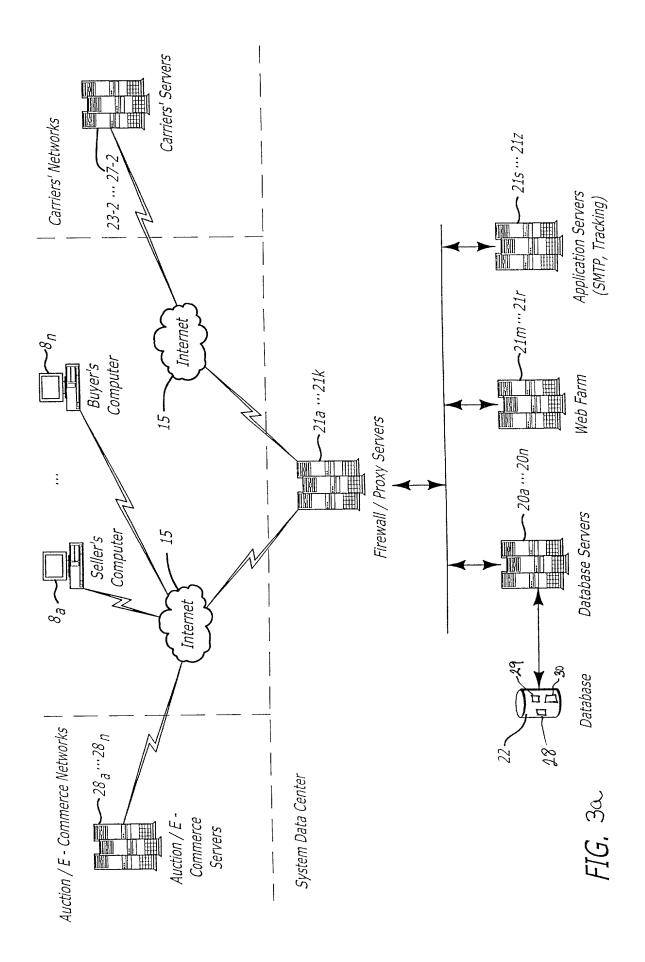


Fig. 1





ţ

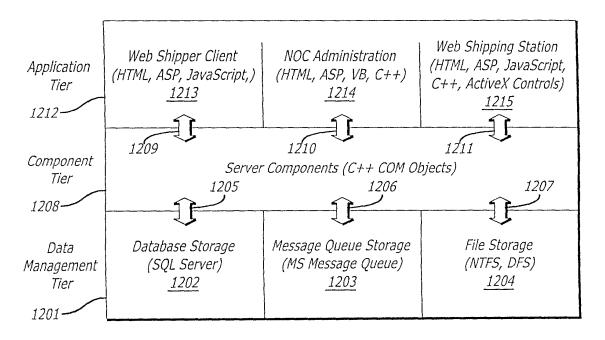


FIG. 36

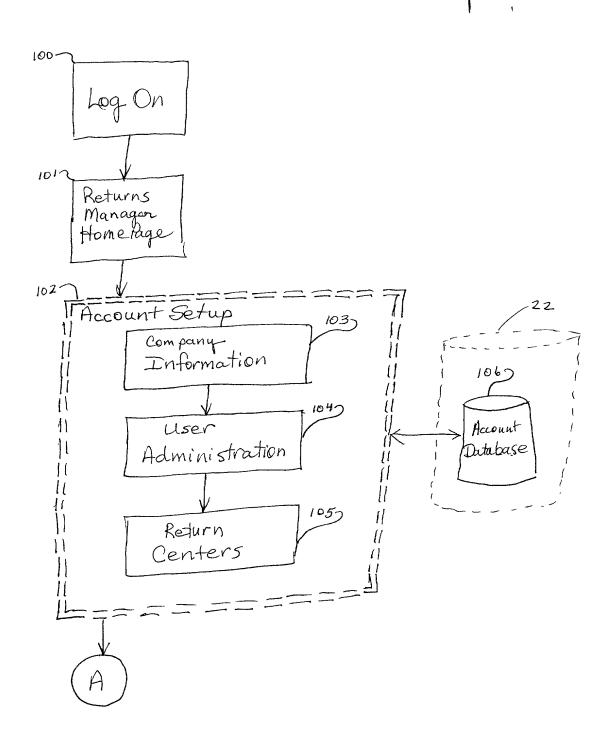


FiG. 4a

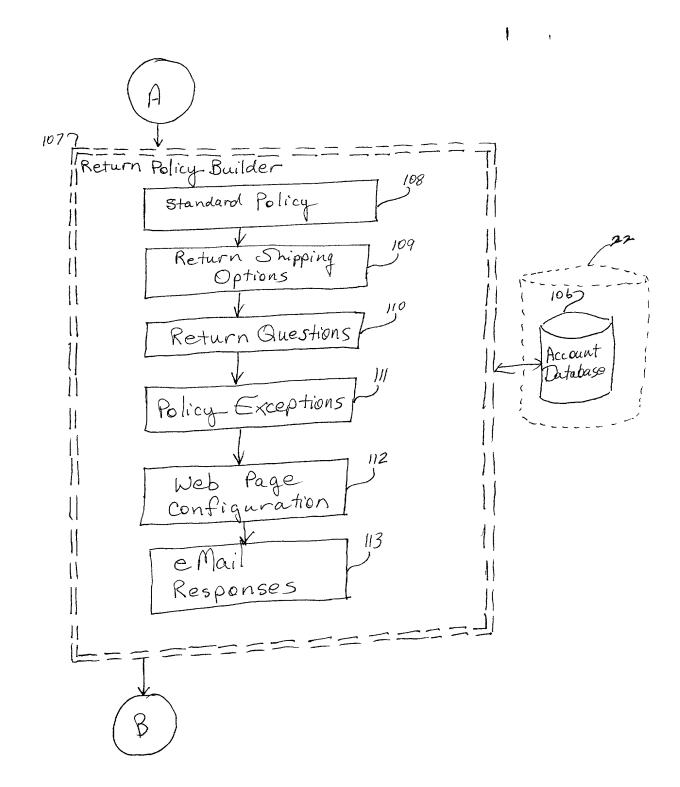


Fig. 4b

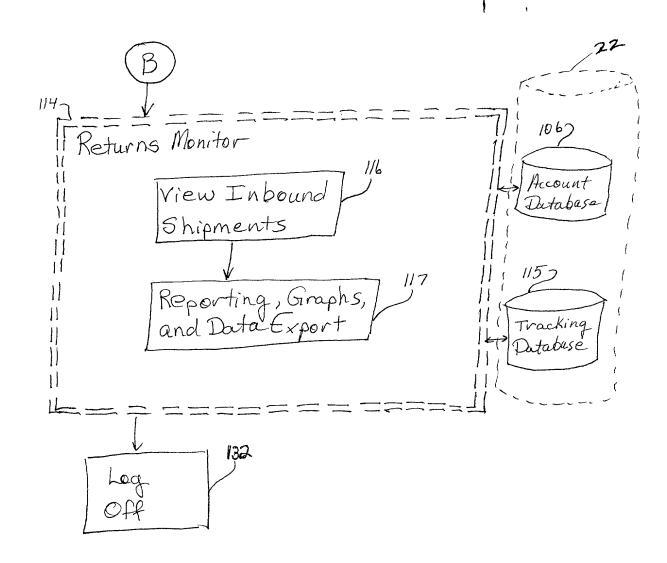
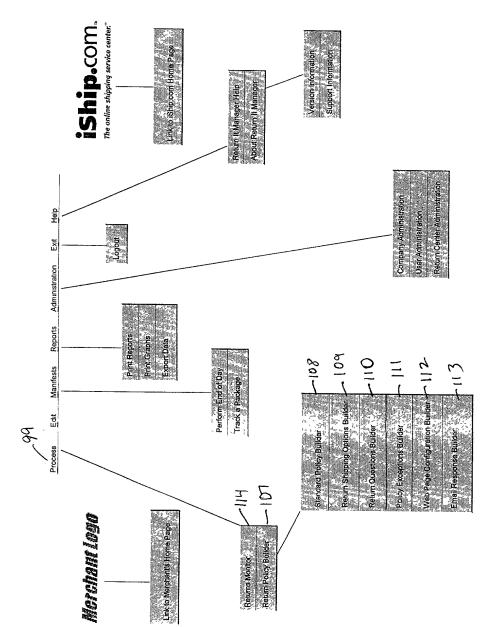


FiG. 4c



Returns Manager Menu Structure

1

FIG. 5a

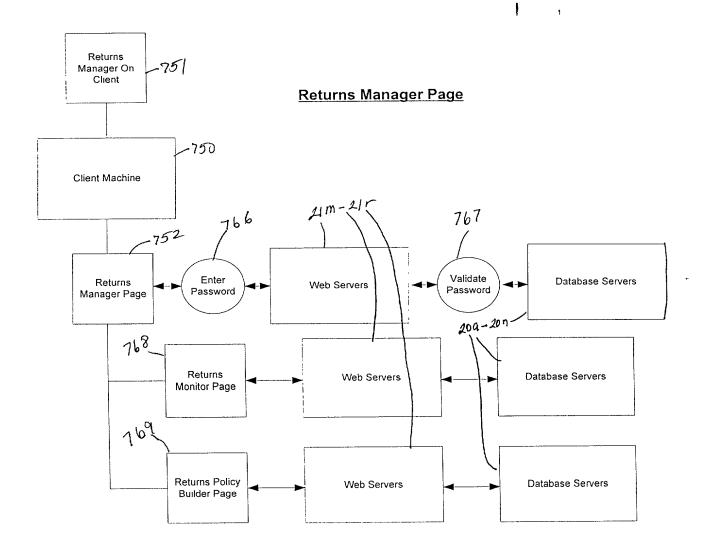


FiG. 56

Returns Manager On Client

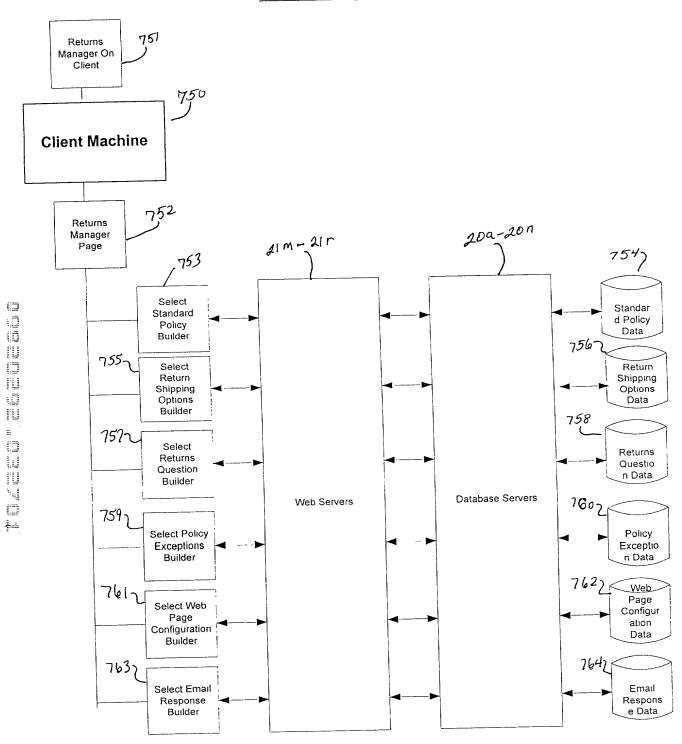


FiG. 5C

Database Table Representation

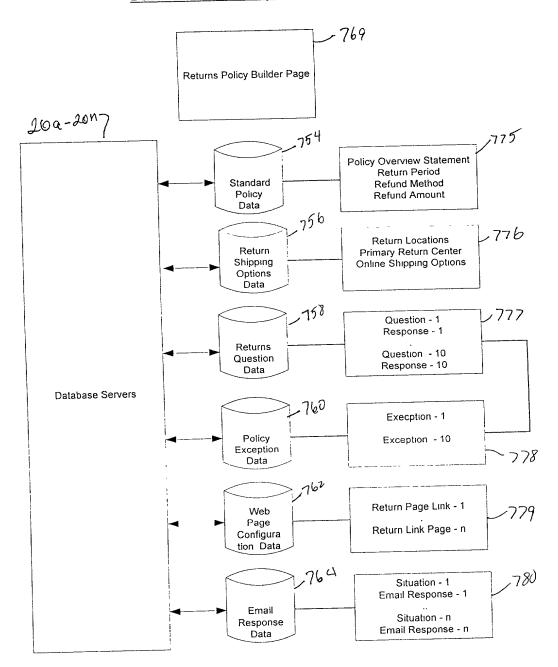


FiG. 5d

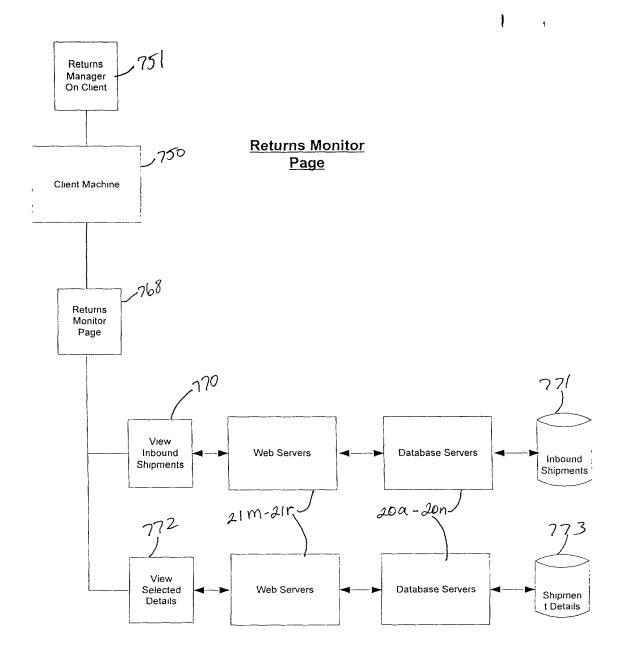


Fig. 5e

Welcome to iS	nip.com		120 121	
	r ID and Password and click	on the Continue button.		
E-mail: joes	mith@merchant.com			
Password:	angun angun da kangga da kangg	annantia manada pa anna il como di com		Continu
r you cannot remember yo your Sign Up notification. I Recovery button and we w	ur Password, please check yi you are unable to find your n ill attempt to recover your Pas	our e-mail records for notification, press the ssword.	* Recovery	123-2
f you would like to join iSh oress "Apply" or visit our H	ip.com or learn more about us ome Page and click on Take	sing our shipping service, a Tour.	Apply	124-2
	Cancel	Help		

	1307	1317		1327	1337	1347 .
	MerchantSite.com	Returns Man	a <u>ger</u>	Log Out	Help	iShip.com
	Merchant Logo Welcome to the Reto			19	7	Ship.com Your Internet Package Shipper User: John Smith
	Returns Monitor	11,6	Return	Policy Builder	Account	Setup 102
\	View Inbound Return S	Shipments	Standa	rd Policy	Company	Information —/03
135	Reporting, Graphs, an	1	Return	Shipping Options 10	9 <u>User Adm</u>	ninistration — 104
}			Return	Questions — 110	Return Co	enters 105
- 1			Policy	Exceptions — III	_	-103
			Web P	age Configuration	2	
			Email I	Responses /113		
/	The state of the s	-	144	والمراجعة والمستورة المستورة ويتراج ويتراج والمراجعة والمستورة والمستورة والمستورة والمستورة والمستورة		

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Merchant Logo

Your Internet Package Shipper"

User. John Smith

COIL	ipan	у ши	OHIII	auon	
-		-			

- 140 Company Name:

Logo URL:

Color Preference:

Customer Service: email, phone number to be used as escape hatch for tricky responses / 143

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MerchantSite.com	Returns Manager	Log Out	Help	iShip.com
	L			

Merchant Logo

Your Internet Package Shipper

User: John Smith

User	Adm	inis	tration
------	-----	------	---------

145

Access Privileges:

User Names:

Return Monitor: Warehouse Receiving Manager, Store Manager / Return Policy Builder: Store Manager, Merchandise Manager Account Setup: Administrator (global)

-148

Email, Phone Numbers 149

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Merchant Logo

iship.com
Your Internet Package Shipper

Return Centers

User: John Smith

Add and edit Return Centers (where do return shipments go?)

• Center Name: 151
• Attn: 152
• Address 1, 2
• City, ST ZIP
• Country 155
• Tel Number

Multiple centers may be configured. Import function for multiple stores (especially retail locations). Feeds ZIP-based retail store locator feature.

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Merchant Logo

iship.com Your Internet Package Shipper

Standard Policy

User: John Smith

Use this page to create and edit a consistent, automated returns policy for your online store. This is the general policy for the entire store – to configure exceptions to the policy at the category or item level, click here.

Policy Overview Statement

Summarize your store's overall returns policy. This text will appear at the beginning of the customer's returns process, and is an overview of the returns logic you will build. Best to keep it brief. Use HTML to format the text if you wish.

	and is an overview of the returns logic you will build. Best to keep it brief. Use HTML to format the text if you wish.
160-	<pre>Within 30 days of receipt of your shipment, you may return: /b/-/</pre>
160-3	Any apparel, lawn & garden equipment, furniture, or books in original condition. Any unopened CD, DVD, VHS tape, or software. Any electronics merchandse or toy in new condition with its original packaging and accessories.
I	We are unable to refund returned pharmeceuticals or food.
	With few exceptions, we issue a full refund for the price of an item that meets these conditions. We only refund shipping costs if the item is a result of our error.
	Preview 162
	Return Window
= - - 163	Customers may return items for: 164
	Refund Method 168
	Customers may return items for:
	169
	Refund Store Credit Only Choice of Refund or Store Credit
	Refund Amount — 172
	Refund amount will include: 173 Price of Item 116 Cancel Save 175 Original Shipping Charge
	F16. 11

Help iShip.com Returns Manager Log Out MerchantSite.com

Merchant Logo

User: John Smith

Return Shipping Options

Where will you permit customers to return items?

Online Only.

Customers can print a shipping label from your store and ship the package to a returns center.

Select primary return center: Returns Center, Ames IA

184
Any retail store.

Customers can return items purchased online to convenient retail location.

Online Shipping Options — 185

Which online shipping options do you want to offer?

186 Merchant pays.

Allow your company to pay return shipping costs for justified returns. Select carrier and service options:

UPS Ground

187-7 UPS Ground

187-7 UPS 3 Day Select

188-7 Priority Mail

189-3

189-4

189-4 FedEx Standard Overnight FedEx Priority Overnight
FedEx 2Day
FedEx Express Saver ₹81 H UPS 2nd Day Air UPS Next Day Air 187-5

Customer pays.

For unjustified returns, offer customers the convenience of paying for and printing a label during the return process.

US Postal Service

Cancel

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Merchant Logo

iShip.com

Return Responses

User: John Smith

Create a series of questions to ask customers returning items, and define an appropriate response for each answer. To create a "no questions asked" policy, turn all questions off.

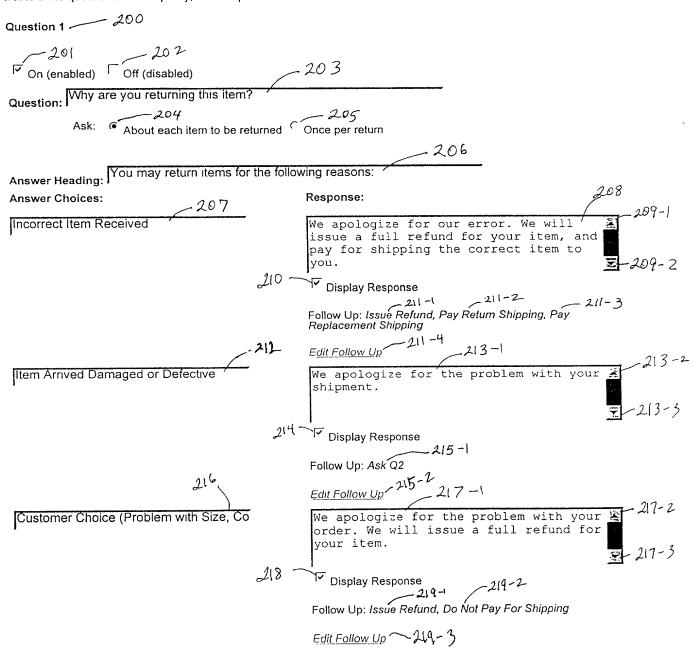


FiG. 13a

.

	/221-1
Other (Please Specify)	We apologize for the problem with your order. We will issue a full refund for your item.
2	Display Response
	Follow Up: Issue Refund, Do Not Pay For Shipping
1224	Edit Follow Up 223-3
Add/Remove Answer Choices	1
Add customer comments field.	
223	
Question 2	
▽ On (enabled)	
Question: Would you like a replacement for the	ne item, or a refund?
Ask: • About each item to be return	ned C Once per return
Answer Heading:	
Answer Choices:	Response:
Replacement	We apologize for the problem with your donger. We will send a replacement immediately.
	Display Response
	Follow Up: Do Not Issue Refund, Pay Return Shipping, Pay Replacement Shipping
	Edit Follow Up
Refund	We apologize for the problem with your sorder. We will issue a full refund for your item.
	✓ Display Response
	Follow Up: Issue Refund, Pay Return Shipping
	Edit Follow Up
Add/Remove Answer Choices	<u> </u>
Add customer comments field	

FiG. 13b

.....

Question 3		1	1	
On (enabled) Off (disabled)				
Question:				
Ask: • About each item to be returned	Once per return			
Answer Heading:				
Answer Choices:	Response:			
Replacement				S
	Display Response			2
	Follow Up:			
The state of the s	Edit Follow Up			
Add/Remove Answer Choices				
Add customer comments field.				
Question 4 -232				
On (enabled) Off (disabled)				
Question:				
Ask: 6 About each item to be returned	d Conce per return			
Answer Heading:				
Answer Choices:	Response:			
Replacement				Ž.
	Display Response			
	Follow Up:			
and the second s	Edit Follow Up			
Add/Remove Answer Choices				
Add customer comments field				

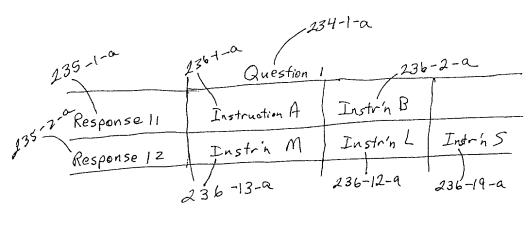
FiG. 13c

commis trianger

Question 5 — 233	
On (enabled) Off (disabled)	
Question:	
Ask: • About each item to be returned	Once per return
Answer Heading:	
Answer Choices:	Response:
Replacement	
	建
	Display Response
	Follow Up:
	Edit Follow Up
Add/Remove Answer Choices	
Add customer comments field.	177

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FiG. 13d



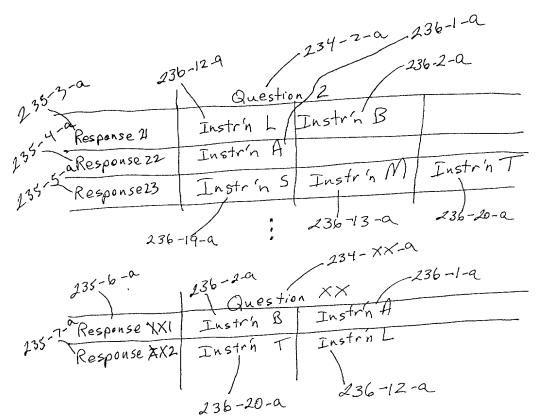


FiG. 13e

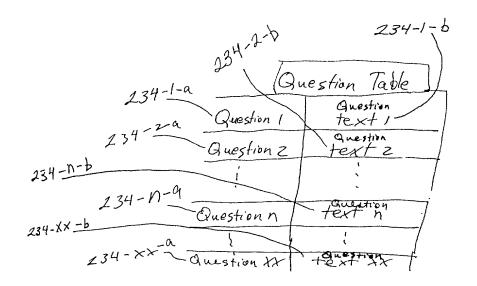


FiG. 13 A

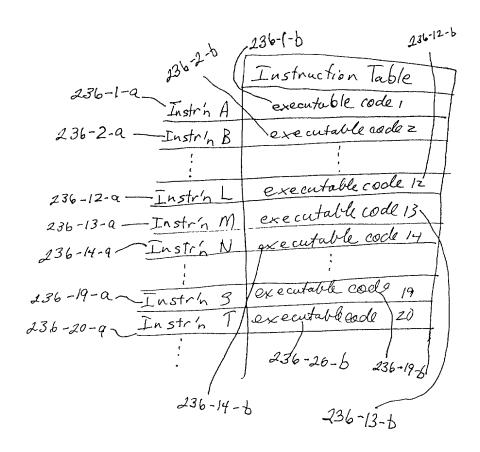


FiG. 139

Response Table 235-1-2 235-1-6 Response 11. Response 11 text 7235-2-6 Response 12 Response 12 235-3-6 text Response 21 -Responso 21 235-6-2 -238-6-6 Response XXI text-· Response XXI Response XX2 text - 235-7-6 -Response XX2

FiG. 13 h

FiG. 132-1

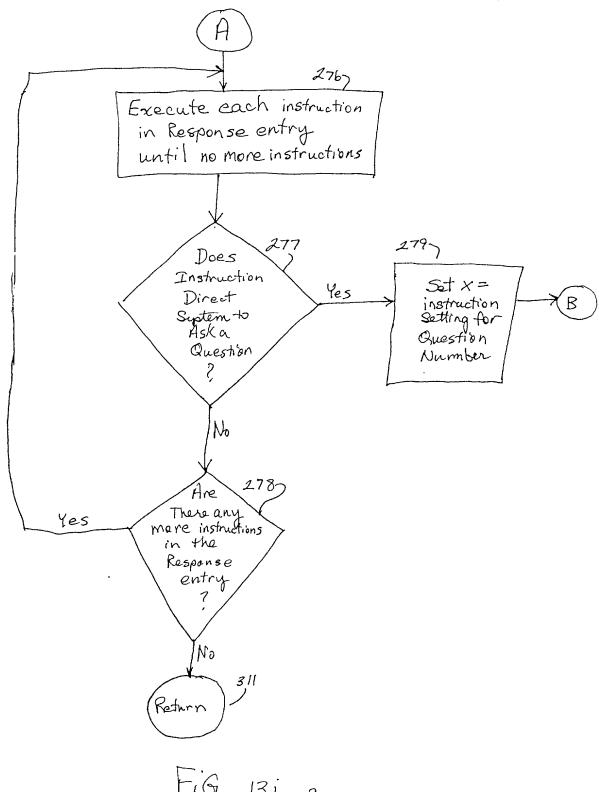
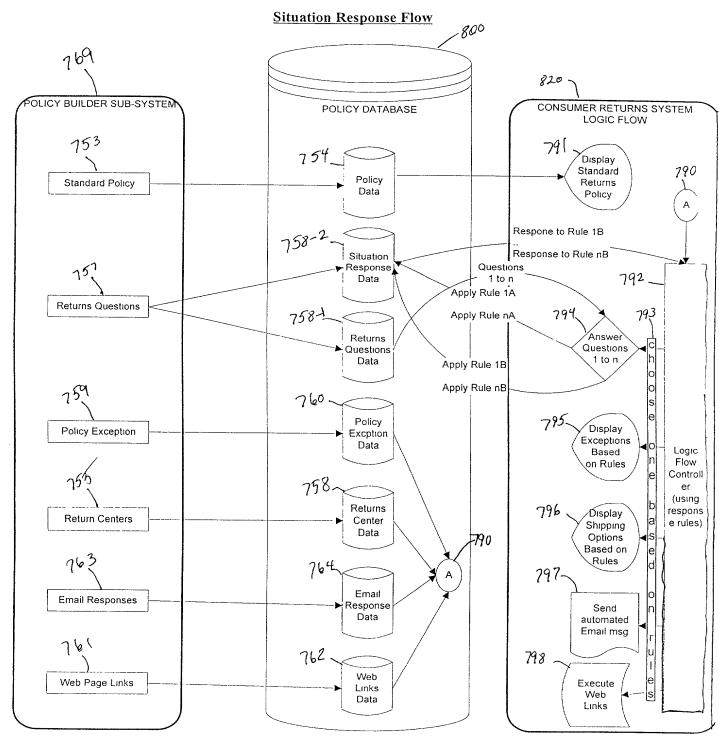


FiG. 131-2



Fi G. 13j

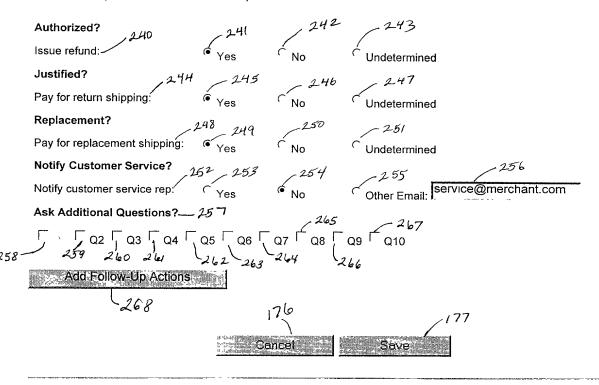
Merchant Logo

iship.com Your Internet Package Shipper

User: John Smith

Follow-Up Actions

Create follow-up actions for each return response.



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MerchantSite.com Help Returns Manager Log Out iShip.com

Merchant Logo

Policy Exceptions



User: John Smith

Category and Item exceptions to standard return policy. Special treatment of categories or items that:

Cannot be returned for refund for any reason. Triggers an automatic "unjustified" response. "We're sorry, we do not except returns of pharmaceuticals, food, and opened underwear." Have special criteria that must be met before returns are allowed. Triggers additional qualifying questions. "Have specialty chipping criteria."

Have specially shipping criteria. "We accept furniture returns, but do not pay return shipping for any reason."

Exception Categories 271

Exception Items \sim 272

Also Customer exceptions for top-tier customers that deserve special treatment.

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273

Fig. 15

280

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MerchantSite.com	Doturno Managan	1		
Marana Rolle Com	Returns Manager	Log Out	Help i	ichin
				<u>iShip.com</u>

Merchant Logo

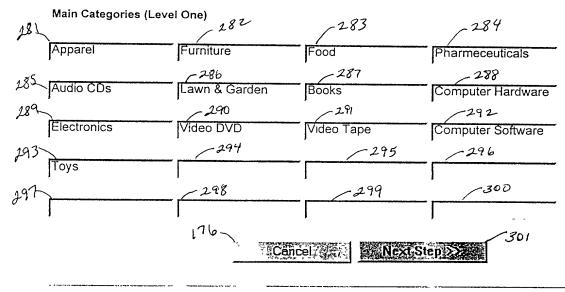
iShip.com
Your Internet Package Shipper

Exception Categories

User: John Smith

Exception categories are used to define special return processing certain groups of items. Store categories are generally the departments in your store. If you always have the same return policy for every item in your store, you do not need to create categories. If you do treat some items differently than others, you need categories.

For example, your store may accept return of any apparel merchandise, except opened packages of underwear. You would use categories to except opened underwear from your standard policy.



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Fig. 16

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MerchantSite.com	Returns Manager	<u>Log Out</u>	<u>Help</u>	iShip.com
Merchant Logo	•			iShip.Co
Store Categories				User: John
Apparel — 281	TO CAR MENTAL MADE A			
Subcategories	303	_/ 304	× 305	
Mens	Womens	Outerwear	Underwear	, .
	307	308	309	·
Second-Level Subcated	ories 310	3.0	204	
Furniture 182				
Subcategories				and the same of th
			, .	
Second-Level_Subcates	gories			
Food — 283				
Subcategories				
				The second secon
Second-Level Subcate	gories			
Pharmaceuticals /	284			
Subcategories			· · · · · · · · · · · · · · · · · · ·	Monthly
		•		
		Fig.	17a	

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Second-Level Subcatego	<u>ories</u>		
Category Name			•
Subcategories			
		,	,
ļ			
Second-Level Subcatego			
	176\Can	celled to the Sav	(177)
			

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Merchant Logo

Web Page Configuration

iShip.com Your Internet Package Shipper* User: John Smith

Set up pages hosted by iShip.com.

AFF.URL :	http://www.iship.com	-320	
AFF.CANCELURL	http://www.pufferfish.com/affdemo/index.htm	-321	
AFF.DONEURL	http://www.pufferfish.com/affdemo/index.htm	- 322	
AFF.TITLEFONTFACE	Arial, Helvetica	— 32 3	
AFF.FONTFACE	Arial, Helvetica	- 324	
AFF.PAGEBGCOLOR	#FFFFFF	-325	
AFF.SHADECOLOR	#FFFFF	— 326	
AFF.TITLEBARCOLOR	#7093DB	-327	
AFF.TITLEFONTCOLOR	#FFF00	328	
AFF.HOVERTEXT	Partners Are Cool	329	
AFF.IMAGENAME	http://marketing.iship.com/graphics/partnerlogo.gif	330	
	Partner.com - Where Partners Partner for Business	331	
	Where Partners Partner for Business	332	
AFF.USERID	(not defined)	333	
AFF.PASSWORD	: (not defined)	_ 334	
	- 335		
AFF.HEADERHTML: (not defined)	55)		336-
(not dolling)			
			₩₩ 2 2/
			336-
AFF.FOOTERHTML: 3	37		
AIF.FOOTENITIBLE.			338
1 1			

		į ,	-338- ₂
. 239	,		~ 0 2
customer's individu	ual order histories	rather than generic	340-1
		in a week	-340-2
176	ancel Edit Save Inf	ormation 1777	
	e page	customer's individual order histories e page	customer's individual order histories rather than generic e page

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Log Out Help iShip.com MerchantSite.com Returns Manager

Merchant Logo

Your Internet Package Shipper User: John Smith

Email Responses

Edit and preview emails sent to:

Customer: edit text
- on shipment of return package
- on receipt of return package
Merchant (optional): email sent on shipment. Change:
- routing: primary recipient(s), cc, and bcc. Can include routing to customer service for logging into CRM software (Siebel, Remedy, etc), shipping dock managers, other logistics or operations managers.
- subject line: set to include key IDs: RMA #, customer #, order #, SKU, etc.

- body text

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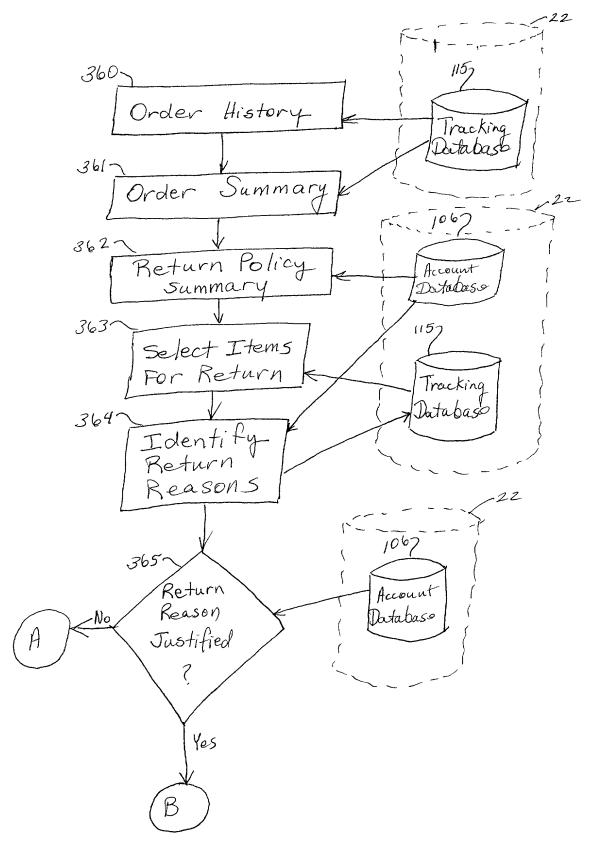


FiG. 20a

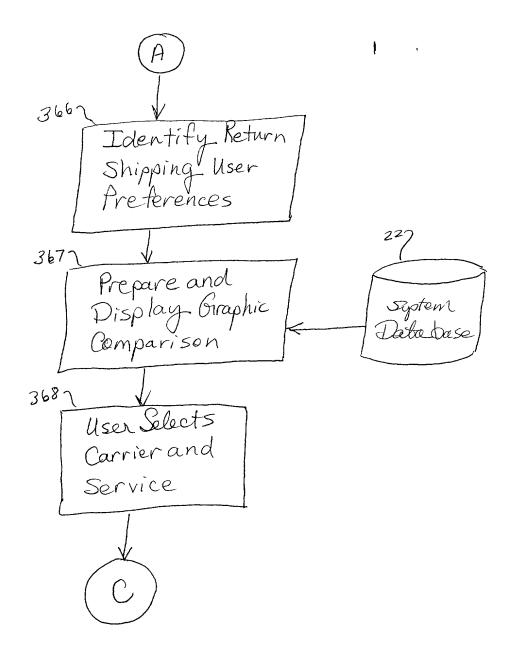
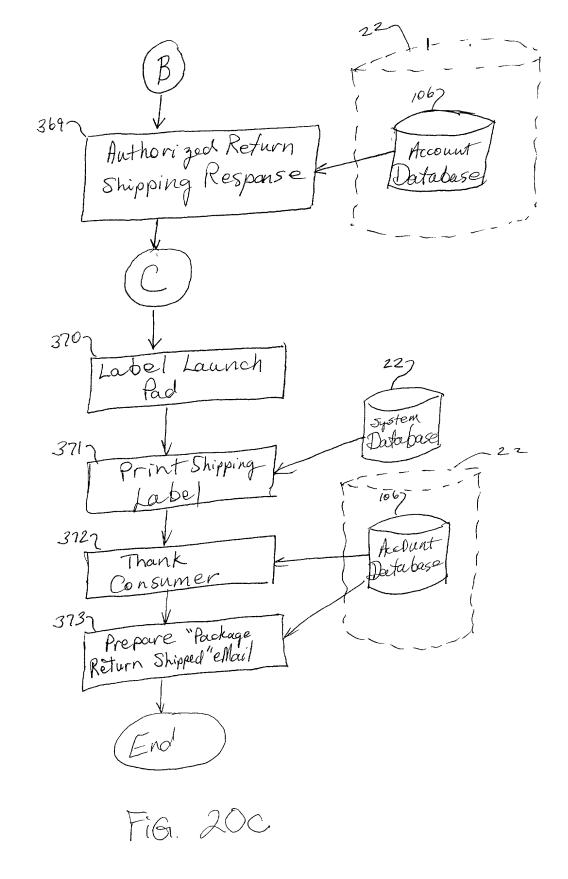


FiG. 206



Merchant Main Menu Choices

Your Order History

Click on an order to view the order summary.

Μ	e	rc	h	а	n	t

400

SubMenu

	Sh	ipp	ed	Or	der	S:
	_					
ĸ		_	-			

C -	lect	:
.>0	IOCI	เกทร
\sim		

40 -1 Order#	Order Date	Status
002-0152586-5576810	July 19, 1999	All items shipped
401-2-002-2212571-6739814	March 28, 1999	All items shipped
40(-3-002-9739895-6708638	January 30, 1999	All items shipped
002-1094044-0930203	January 14, 1999	All items shipped
ual-1-002-7043900-3336239	December 14, 1998	All items shipped
002-6790950-3739847	October 29, 1998	All items shipped
401-7-002-3632396-2353407	April 13, 1998	All items shipped

Return to Account Maintenance Main Page

Fig. 21

Lop of Page

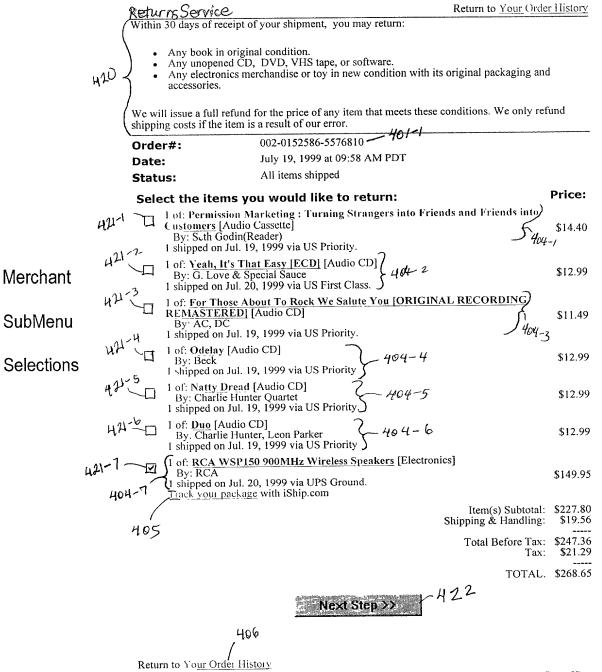
.

Merchant Logo

Merchant Main Menu Choices

	order Summary	401-1	Return to Your Order History
	Order#:	002-0152586-5576810	10.7
	Date:	July 19, 1999 at 09:58 AM PDT	40 /
	Status:	All items shipped	
Merchant	Shipping Address: Scott J. Bean iShip.com 2515 - 140th Ave NE Su Bellevue, WA 98005 US 425.602.5022	ite E-110 \ \ 408	Returns? Click Here: Return services by iShip.com Your Internet Package Shipper
	Ship Method:		ments: Payment Method:
SubMenu	Standard Shipping	One shipment when order is ready	complete Visa Last 5 digits: 26781
Calaatiana	Items Ordered:	107	Price:
Selections	frems Ordered: of: Permission Mark Customers [Audio Cas By: Seth Godin(Read 1 shipped on Jul. 19, 19	er)	
	464-2 (i of: Yeah, It's <u>That E</u> By: G Love & Specie 1 shipped on Jul. 20, 19	.asy [ECD] [Audio CD] al Sauce 999 via US First Class.	\$12.99
	REMASTERED] [Au By: AC, DC 1 shipped on Jul. 19, 19	999 via US Priority.	<u>L RECORDING</u> \$11.49
	404 H Si Odelay [Audio C By: Beck 1 shipped on Jul. 19, 1	D] 999 via US Priority.	\$12.99
	404-5 of: Natty <u>Dread</u> [Au By: Charlie Hunter C 1 shipped on Jul. 19, 1	idio CD] Quartet 999 via US Priority.	\$12.99
	الموس (Audio CD) الموس (Audio CD) الموس (By: Charlie Hunter, shipped on Jul. 19, 1	Leon Parker 999 via US Priority.	\$12.99
	How I have a series of the ser	00MHz Wireless Speakers [Electronic 999 via UPS Ground.	\$[\$149.95
			Item(s) Subtotal: \$227.80 Shipping & Handling: \$19.56
	405		Total Before Tax: \$247.36 Tax: \$21.29
			TOTAL: \$268 65
		406	
	Return to Your Order I	listory	lop of Page

Merchant Main Menu Choices



Top of Page

Fig. 23a

FiG. 236

RETURNS PROCESSING SUBSYSTEM

FiG. 230

Database Servers

Return Label

Web Servers

Merchant Main Menu Choices

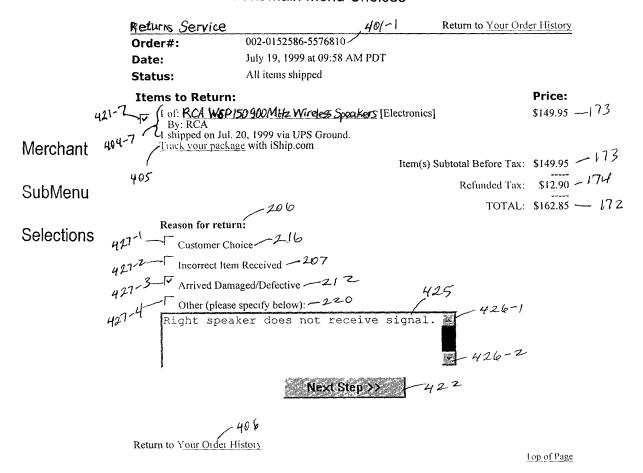


Fig. 24

Merchant Main Menu Choices

	KEINLYS DELANCE Kermun Tom On	der mistory
	Returning Your Package:	Price:
	We apologize for the problem with your order. To process your refund, make sure your item(s) are in the the original packaging and prepared for safe shipment. I of: RCA WSP150 900NH2 Wineless Speakers [Electronics] By: RCA	10 -
	15 { I of: RCA WSP150 900MHz Windess Speakers [Electronics] By: RCA	\$149.95 — <i>173</i>
	Reason for return: Arrived Damaged or Defective — 2172 Comments: Right speaker does not receive signal.	
Merchant	425	
		: \$162.85 → 172
SubMenu	Through our partnership with iShip com, you can print a return label directly from your computer or take your package to a Mail Boxes Etc. To print a shipping label, you must have a printer that prints 300 dpi or better.	
Selections	How would you like to return the package? (Select One) 187-1 UPS US Postal Service Mail Boxes Etc. Retail Store	
	Is your item packaged in the original shipping box?	
	433 434 Next Step >> 422	
	406	
	Return to \ our Order History	

Top of Page

Merchant Main Menu Choices

Rieturns Service

Return to Your Order History

Returning Your Package:

440 Your returns package is ready to ship to the Amazon.com Returns Center.

44 To create a UPS label for this package, click the Next Step button.

Merchant

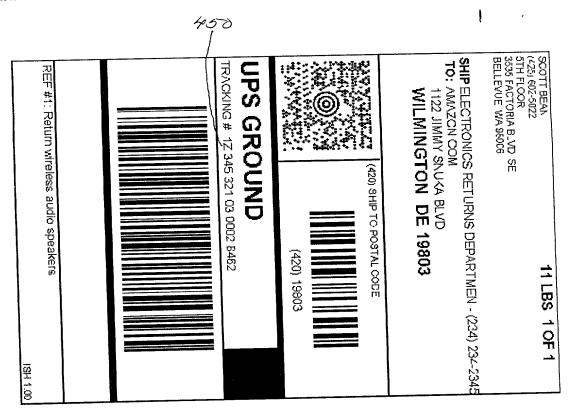
Next Step >> 422

SubMenu

Return to Your Order History

Selections

Iop of Page



PRINT THIS LABEL NOW _____ 45 |

DO NOT PHOTOCOPY
Using a photocop, could delay the delivery of your package and will result in additional shipping charges

To prepare your package for shipment, you need to do the following:

Use the Print button in your browser to print this page to your laser printer.
 Fold the printed page in half and use as the shipping label.
 Affix the shipping label to your package so that the entire label is visible.

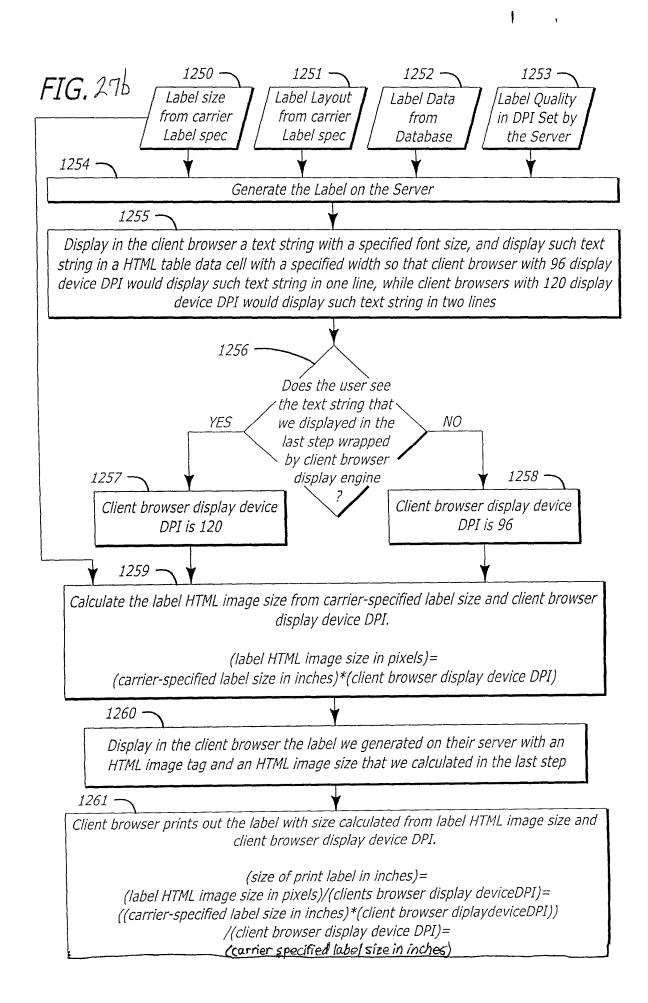
Click here to return to.

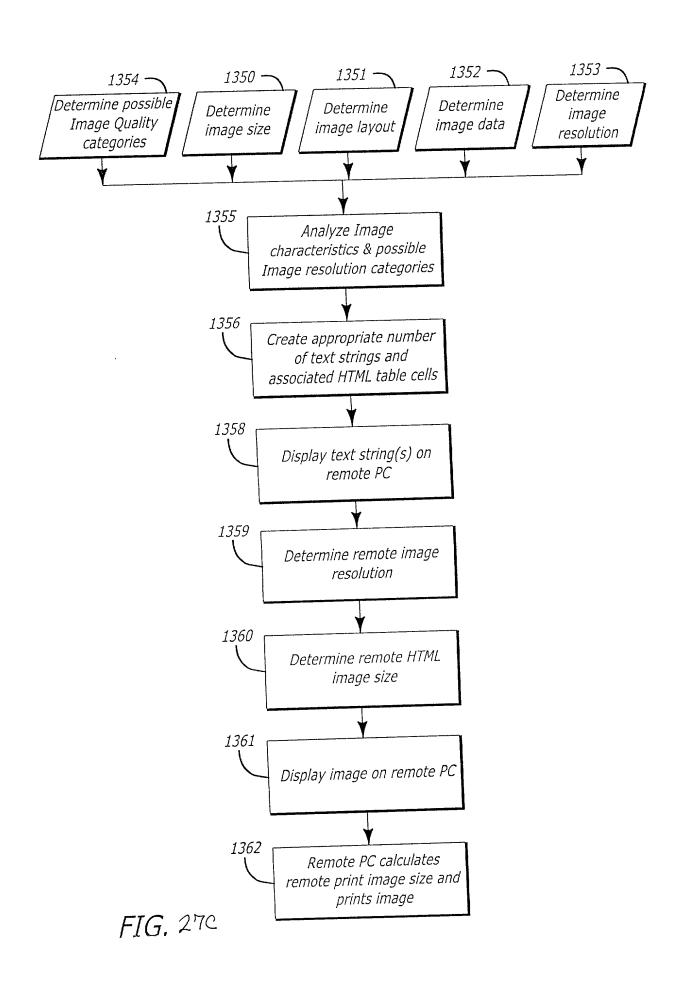
Merchant Logo มะ๒ ธ.+e

Returns services by iShip com



FiG. 270.





Merchant Main Menu Choices

Returns Service

Return to Your Order History

Thank you for shopping Amazon.com

We will issue a refund as soon as we receive your package. — 455

Return to your Amazon.com Welcome Page.

406

-456

Merchant

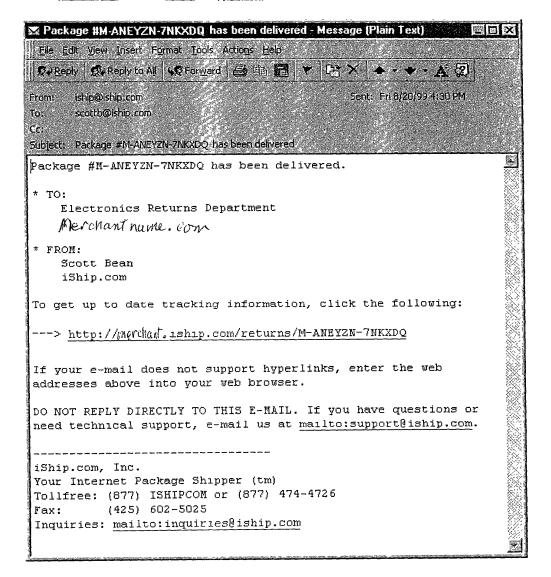
Return to Your Order History

SubMenu

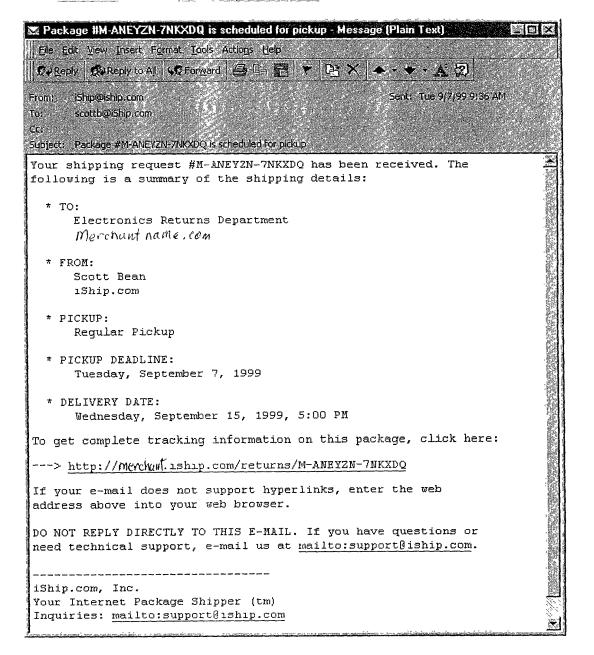
Selections

lop of Page

Back to Returns Index • Back to Package Shipped Email



Back to Returns Index • Forward to Return Package Delivered Email



Fi & 30

Merchant Main Menu Choices

Return to Your Order History

Returns Service
Within 30 days of receipt of your shipment, you may return:

Any book in original condition.
Any unopened CD, DVD, VHS tape, or software.
Any electronics merchandise or toy in new condition with its original packaging and accessories.

We will issue a full refund for the price of any item that meets these conditions. We only refund shipping costs if the item is a result of our error.

٨	./	۵	rc	h	a	n	ŧ
Т	V	t	HG	П	а	11	L

Order#:

002-0152586-5576810

Date:

July 19, 1999 at 09:58 AM PDT

Statuc

All items shipped

SubMenu

Selections

	Stati	us: All items snipped	
	Sele	ect the items you would like to return:	Price:
3		1 of Permission Marketing: Turning Strangers into Friends and Friends into Customers [Audio Cassette] By: Seth Godin(Reader) 1 shipped on Jul. 19, 1999 via US Priority.	\$14.40
	Γ	1 of: Yeah, It's That Easy [ECD] [Audio CD] By: G. Love & Special Sauce 1 shipped on Jul. 20, 1999 via US First Class.	\$12.99
	Γ	1 of: For Those About To Rock We Salute You [ORIGINAL RECORDING REMASTERED] [Audio CD] By: AC, DC I shipped on Jul. 19, 1999 via US Priority.	\$11.49
	Γ	1 of: <u>Odelay</u> [Audio CD] By: Beck I shipped on Jul. 19, 1999 via US Priority	\$12.99
421-5	- ▽	1 of: Natty Dread [Audio CD] By. Charlie Hunter Quartet I shipped on Jul. 19, 1999 via US Priority.	\$12.99
	Γ	1 of: Duo [Audio CD] By: Charlie Hunter, Leon Parker I shipped on Jul. 19, 1999 via US Priority.	\$12.99
	Γ	1 of. Control of the office Murcles to the Section of S	\$149.95

Item(s) Subtotal: \$227.80 Shipping & Handling: \$19.56 Total Before Tax: \$247.36 Tax: \$21.29 \$21.29

TOTAL: \$268.65

Next Step >>

Return to Your Order History

Top of Page

Merchant Main Menu Choices

	Returns Servic	a	Return to Your Orde	r History
	Order#:	002-0152586-5576810		
	Date:	July 19, 1999 at 09:58 AM PDT		
	Status:	All items shipped		
	Items to Retu I of: Natty I By: Charlie	i rn: Dread [Audio CD] Hunter Quartet		Price: \$12.99 - 173
Merchant			Item(s) Subtotal Before Tax:	\$12.99 - 173
Moronant			Refunded Tax:	\$1.30 -174
SubMenu		1206	TOTAL:	\$14.29 _ 172
	Reason for	return:		
Selections	427+ Custome	er Choice		
00,000.011	Incorrec	t Item Received		
	T Arrived	Damaged/Defective	425	
	T thoug	olease specify below): ht this was the Bob Marl ne jazz thing.		
		Next Step >>	-422	
	Return to Your O	rder History 406		

Iop of Page

Merchant Main Menu Choices

	Returns Service Return to Your Ord	er History
	Returning Your Package:	Price:
	Please make sure your item is in original condition. Please use the original packaging, or other appropriate packaging. We will not issue a refund for items damaged in transit	
Merchant	l of: Natty Dread [Audio CD] By. Charlie Hunter Quartet Reason for return: Customer Choice Comments: I thought this was the Bob Marley CD, not some jazz thing.	\$12.99
	TOTAL REFUND	\$14.29
SubMenu	Through our partnership with iShip com, you can print a return label directly from your computer or take your package to a Mail Boxes Etc. To print a shipping label, you must have a printer that prints 300 dpi or better.	
Selections	How would you like to return the package? (Select One)	
	470 UPS US Postal Service FedEx Mail Boxes Etc. Retail Store	
	475—Is your item packaged in the original shipping box? 476—(Yes No	
	478—How would you like to pay for the return shipping? (Select One) 480 480 4827 4827 4827 Visa MasterCard AmEx Name on Card: Scott J. Bean	
	Number: 1444444444444444444444444444444444444	
	Expiration: 09/02 48% Wy Carrier Account: Number:	
	Next Step >> -422	
	Return to Your Order History	

lop of Page

×

Continue >>

422

Cancel

Prepare Your Shipping Estimate

To find out the available services and charges for your shipment, fill out the information below. You will be able to add service options on the next page.

Γο get started, s	imply complete the form below and choose Continue!
Enter the Shipmer Weight and Packa	t / My shipment will weigh:
	I am using the following packaging: 504 Carrier Box Carrier Pak or Tube
	Other packaging. The dimensions (in inches) are Other packaging. The dimensions (in inches) are Other packaging. The dimensions (in inches) Other packagi
	The packaging is irregular or is not standard Learn More
Enter Your	I will ship the item FROM:
Postal Codes	This postal code: 91105 98125, for example
	I will ship the item TO:
	This postal code: 98125 98125, for example 512
	This city:
	This country: USA
	The delivery address for my shipment is a: Business Residence
	iShip com currently supports packages shipped from the U.S.
Add Carrier	I want to protect my shipment from carrier loss or damage. The value of the contents is.
Loss Protection	516
	Most services automatically protect your shipment up to \$100. However, USPS Priority Mail and Parcel Post do not have automatic protection. Some USPS services have no available Loss Protection.

Having nouble? Click here for help.

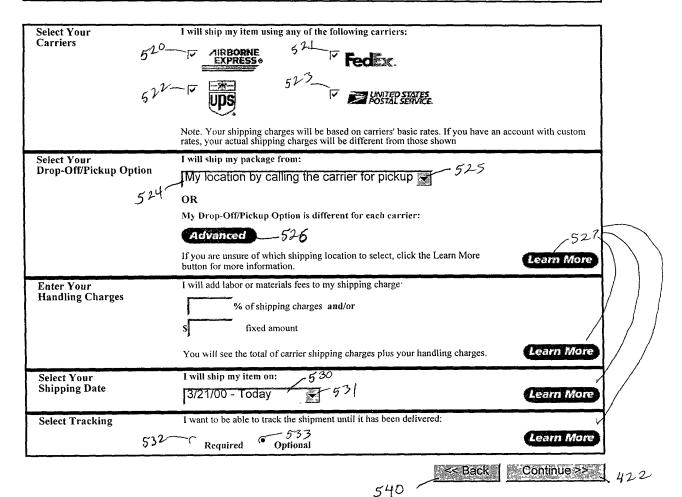
Questions or comments about iShip com? Click here.

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Select Your Options



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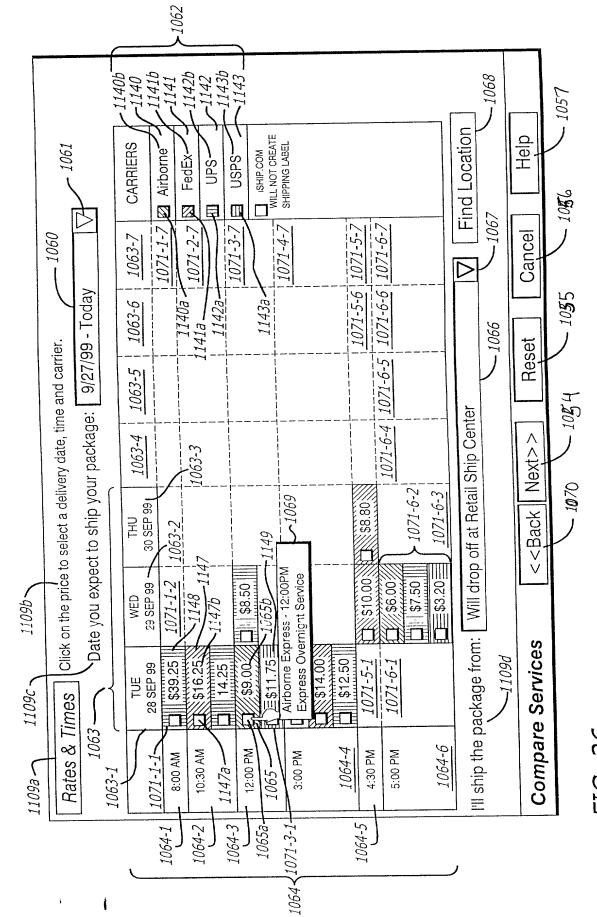


FIG. 36a

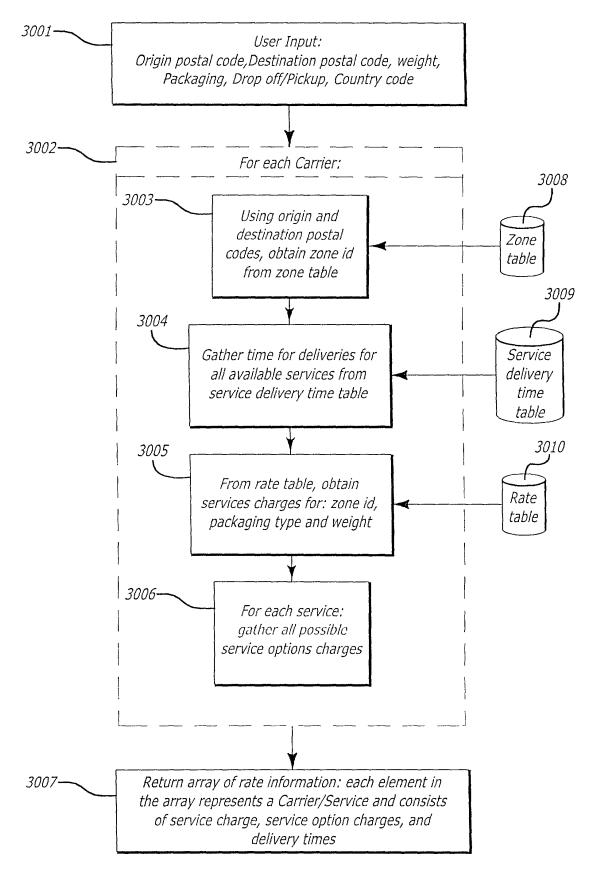
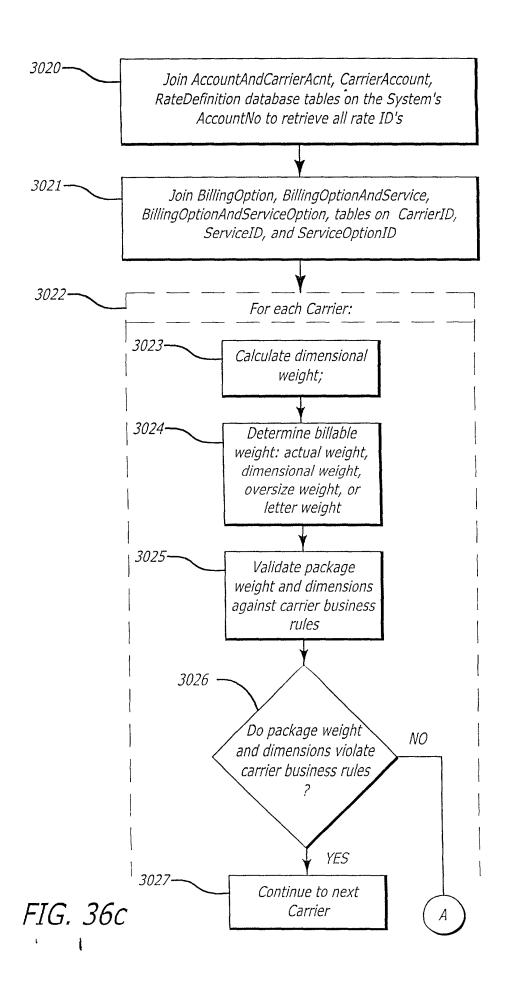


FIG. 36b



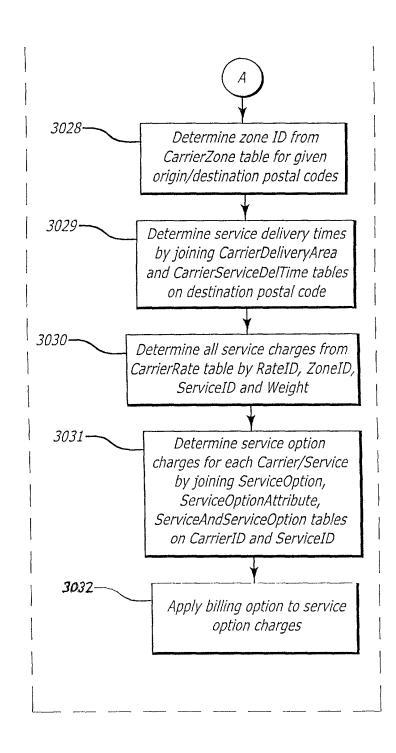
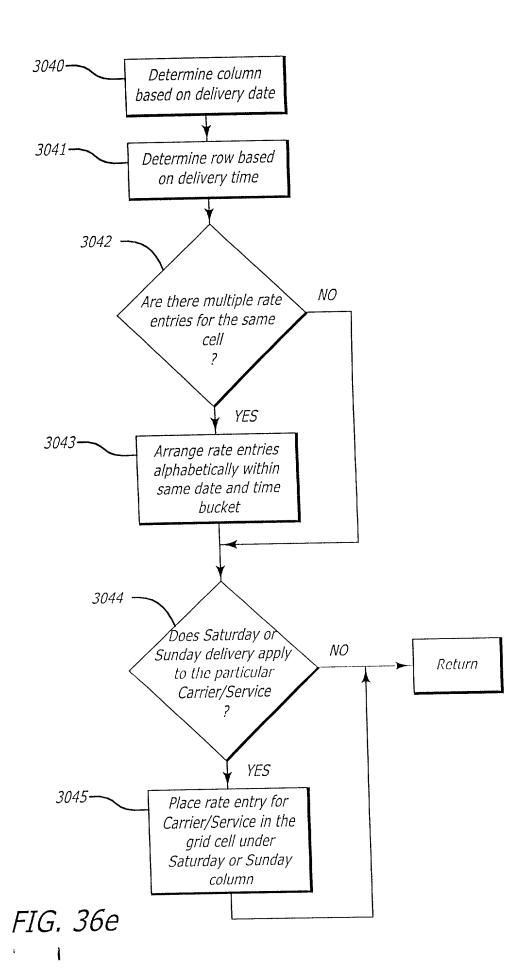


FIG. 36d





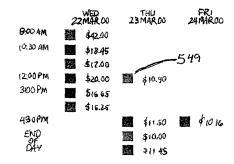
CARRIERS

UPS

USPS

Shipping Charges and Delivery Times

RATES & DELIVERY TIMES - Place cursor over square next to the rate to view carrier and service



To view a printable summary, click on a rate.

I want a guaranteed delivery time: Yes No Learn More

527

560

561

CWD << Back | Jupdate | Done |

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Fig. 37



Summary

Shipment	Origin Postal Code: Destination Country: Destination Postal Code:	91105 USA 98125	
	Actual Weight: Billed Weight:	0.125 1 lbs.	
	Packaging: Service: Service Options:	Carrier Letter UPS Second Day Air AM None Chosen	
Charges	Service: Service Options:	\$ 10 80 \$ 0.00	
	Total:	\$ 10.80	

To arrange for pickup, contact UPS at: **1-800-PICK-UPS** (1-800-742-5877) To find a drop off location near you, <u>click here.</u>



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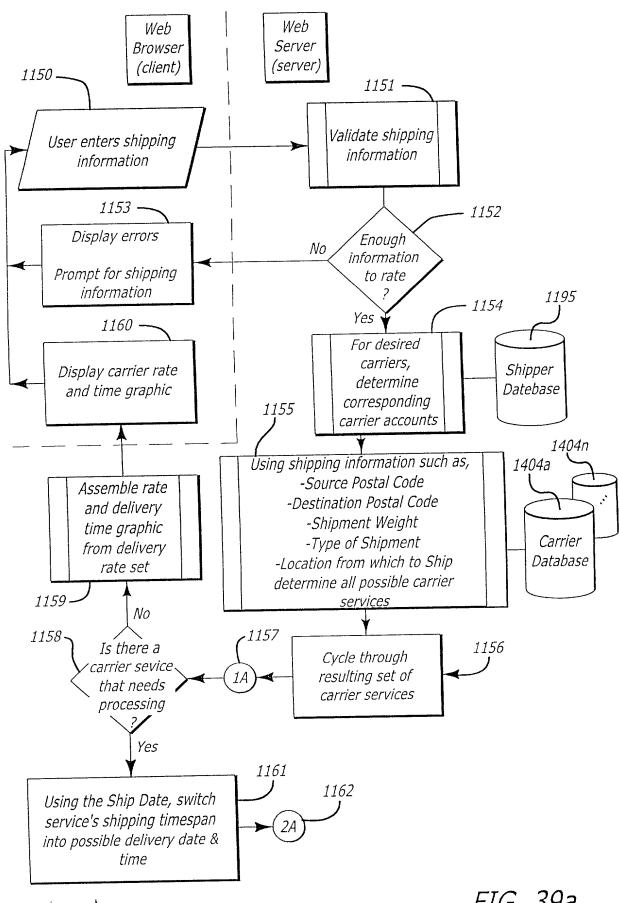
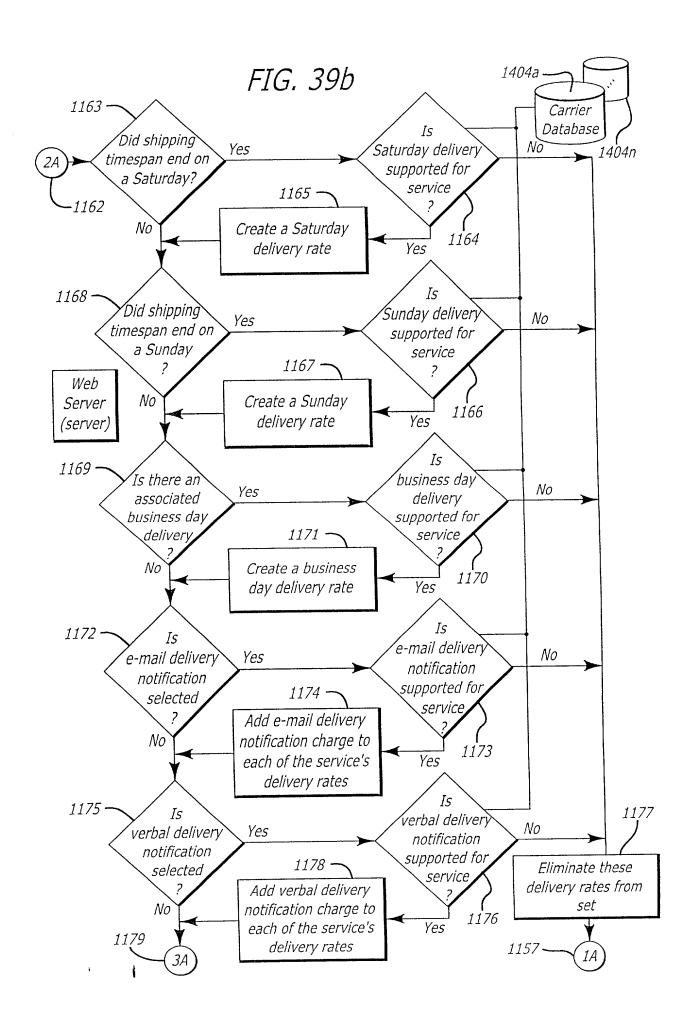
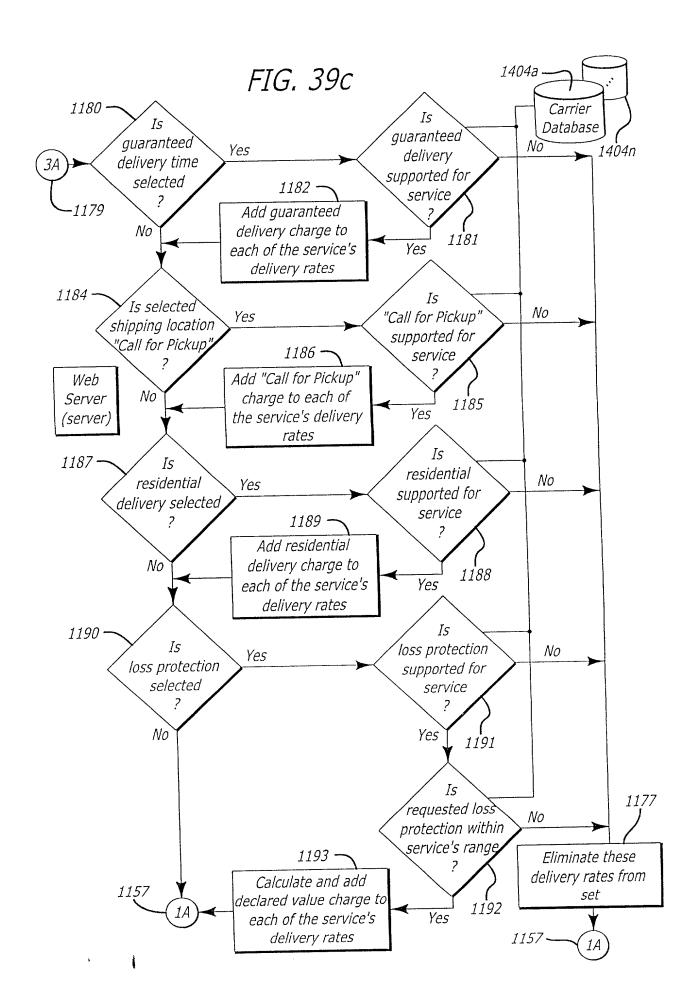


FIG. 39a





Merchant Main Menu Choices

Order Summary Return to Your Order History 002-0152586-5576810 Order#: July 19, 1999 at 09:58 AM PDT Date: All items shipped Status: Returns? Click Here: **Shipping Address:** Scott J. Bean Return services 1 ship, com iShip.com 2515 - 140th Ave NE Suite E-110 ib.com Bellevue, WA 98005 USA Merchant 425.602.5022 Your Internet Package Shipper Ship Method: Number of Shipments: Payment Method: SubMenu Standard Shipping One shipment when complete Last 5 digits. 26781 order is ready Selections **Items Ordered:** Price: 1 of: Permission Marketing: Turning Strangers into Friends and Friends into Customers [Audio Cassette]
By: Seth Godin(Reader)
1 shipped on Jul. 19, 1999 via US Priority. \$14.40 I of: Yeah, It's That Easy [ECD] [Audio CD] By: G Love & Special Sauce I shipped on Jul. 20, 1999 via US First Class. \$12.99 1 of: For Those About To Rock We Salute You [ORIGINAL RECORDING REMASTERED] [Audio CD]

By: AC, DC \$11.49 1 shipped on Jul. 19, 1999 via US Priority. 1 of: Odelay [Audio CD] By: Beck \$12.99 I shipped on Jul. 19, 1999 via US Priority. 1 of; Natty Dread [Audio CD] By: Charlie Hunter Quartet
1 shipped on Jul. 19, 1999 via US Priority. \$12.99 1 of: Duo [Audio CD] By: Charlie Hunter, Leon Parker I shipped on Jul. 19, 1999 via US Priority. \$12.99 1 of: PCA WSP150 900MHz Wireless Speakers [Electronics] By: RCA \$149.95 1 shipped on Jul. 20, 1999 via UPS Ground. Track your package with iShip.com 405 Item(s) Subtotal: \$227.80 Shipping & Handling: \$19.56 Total Before Tax: \$247.36 Tax: \$21.29

Return to Your Order History

lop of Page

TOTAL: \$268.65

Merchant Main Menu Choices

Package Tracking Results

Return to Your Order History

Tracking Information:

Status:

DELIVERED

Delivered To: Delivery Date:

Bellevue, WA USA Thursday, July 22, 1999

Delivery Time:
Delivery Location:

9:13 AM Reception

Signed By:

Bourne UPS

Carrier: Service

Ground

SubMenu

Merchant

Tracking Number:

1Z53X86X0302121560

Shipping Address:

Scott J. Bean iShip.com

2515 - 140th Ave NE Suite E-110 Bellevue, WA 98005 USA

425.602.5022

Tracking Services By:



Selections

Order#:

002-0152586-5576810

Date:

July 19, 1999 at 09:58 AM PDT

Status:

All items shipped

Return to Your Order History

lop of Page

Merchant Logo

Merchant Main Menu Choices

Order Summary Return to Your Order History 002-0152586-5576810 Order#: July 19, 1999 at 09:58 AM PDT Date: All items shipped Status: Shipping Address: Returns? Click Here: Scott J. Bean Return 945 nes 2 ship.com iShip.com 2515 - 140th Ave NE Suite E-110 Bellevue, WA 98005 USA **p.**com Merchant 425.602.5022 Your Internet Package Shipper Ship Method: Number of Shipments: Payment Method: SubMenu Standard Shipping One shipment when complete Visa order is ready Last 5 digits: 26781 **Items Ordered:** Price: Selections 1 of: Permission Marketing: Turning Strangers into Friends and Friends into Customers [Audio Cassette]

By: Seth Godin(Reader) \$14.40 I shipped on Jul. 19, 1999 via US Priority. 1 of: Yeah, It's That Easy [ECD] [Audio CD] By G. Love & Special Sauce 1 shipped on Jul. 20, 1999 via US First Class. \$12.99 1 of: For Those About To Rock We Salute You [ORIGINAL RECORDING REMASTERED] [Audio CD] \$11.49 By: AC, DC 1 shipped on Jul. 19, 1999 via US Priority. 1 of: Odelay [Audio CD] \$12.99 By: Beck 1 shipped on Jul. 19, 1999 via US Priority. 1 of: Natty Dread [Audio CD] By: Charlie Hunter Quartet 1 shipped on Jul. 19, 1999 via US Priority. \$12.99 1 of: Duo [Audio CD] By: Charlie Hunter, Leon Parker 1 shipped on Jul. 19, 1999 via US Priority. \$12.99 1 of: RCA WSP 150 900MH2 Wireless Speakers [Electronics] By: RCA \$149.95 1 shipped on Jul. 20, 1999 via UPS Ground. Track your package with iShip.com Item(s) Subtotal: \$227.80 405 Shipping & Handling. \$19.56 Total Before Tax: \$247.36 Tax: \$21.29 TOTAL: \$268.65

Return to Your Order History

Top of Page

FIG. 42

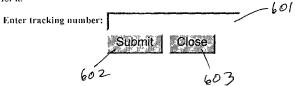
iShip.com

×

Track Your Package

Track your package in one easy step. Enter the package tracking number in the field below and then click on Submit. In moments you'll learn where your package is and, if it's been delivered, who signed for it.

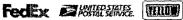
Learn More



Tracking provided for









Fi Gr. 43

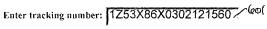
iShip.com



Track Your Package

Track your package in one easy step Enter the package tracking number in the field below and then click on Submit. In moments you'll learn where your package is and, if it's been delivered, who signed for it.







Tracking provided for











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iShip.com



Your Tracking Information

Status: DELIVERED

Last Scan: 3/3/00 3:53:00 PM DELIVERY

SAN ANTONIO-SOUTHWES, TX US

SAN ANTONIO, TX US Delivered To: Friday, March 3, 2000 Delivery Date:

Delivery Time: 3:53:00 PM Delivery Location **PORCH** UPS Carrier:

Service. GROUND

Tracking Number: 1Z53X86X0302121560

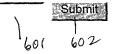
Done

Status as of Tuesday. March 21, 2000 2 26.19 PM Pacific Standard Time

Learn More

Track Another Package

Enter tracking number:



Tracking provided for









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F1G. 45

MerchantSite.com Returns Manager Log Out Help iShip.com Merchant Logo **Snip.**com Your Internet Package Shipper View Inbound Return Shipments User: John Smith View Inbound Return Shipments 622 623 Update View 628 620-TO BE PELINERED! TOday All Returns DISPLAY SERVICE DESTINATION -returned from 629 RETURN REQUESTED (M ASUWAN PLF45T) 632 9/7/99 9/7/99 5.00 PM 631 DETAILS... 633 627-1 Retail Store Return .008-NYC 629-1 RETURN REQUESTED (M ASUWAN GDMF8K) 9/7//99 9/7/99 5:00 PM ** DETAILS ... Retail Store Return 235-Chicago Conrad Dobler RETURN REQUESTED (M ASUWAN C2MYK8) DETAILS. . 9/7//99 9/7/99 5 00 PM ** Retail Store Return 016-San Jose Julie Diener IN-TRANSIT (M ASUWAN YM2DYN) Ground ARS UPS 9/1//99 9/7/99 5 00 PM ** DETAILS ... ReturnsCenter Jennifer Chase IN-TRANSIT (M ASUWAN UWQ7V1) DETAILS... Ground UPS 9/1//99 9/7/99 5 00 PM ** Gianpietro Ottolini ReturnsCenter IN-TRANSIT (M ASUWAN F38YWN) Ground ARS 9/1//99 9/7/99 5 00 PM ** DETAILS .. ReturnsCenter Caroline Richardson IN-TRANSIT (M ASUWAN U3FJHV) Ground ARS UPS DETAILS. . 9/1//99 9/7/99 5 00 PM ** ReturnsCenter Bernard Simpson IN-TRANSIT (M ASUWAN 2NRDJE) DETAILS ... Ground ARS 9/1//99 9/7/99 5 00 PM ** ReturnsCenter Carla Smith IN-TRANSIT (M A5UWAN UDD1XF) Ground ARS UPS 9/1//99 9/7/99 5 00 PM ** DETAILS... ReturnsCenter Larry Schweitzberg IN-TRANSIT (M ASUWAN NV35Z6) Hermann's German Auto Parts Georgia Schrader Standard Overnight FedEx DETAILS ... 9/699 9/7/99 5 00 PM ** ReturnsCenter IN-TRANSIT (M ASUWAN DB9K4V) DETAILS ... One Day (PM) UPS 9/6/99 9/7/99 5 00 PM ** ReturnsCenter DELIVERED (M ASUWAN STNCHR) Two Days (AM) UPS DETAILS... 9/5/99 9/7/99 4 18 AM Baja Technologies Robert O'Farreil ReturnsCenter DELIVERED (M ASUWAN 9ETV6F) DETAILS... Ground ARS UPS 9/5/99 9/7/99 4 18 AM iShip com Scott J Bean ReturnsCenter ** indicates expected delivery date and time

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Sort By Attention -624^{-1} • Carrier -624^{-2} • Company -624^{-3} • Service -624^{-4} • Ship Date -624^{-5} • Status -624^{-5}	0
To Be Delivered	• In the next 14 days-622-19
620 All Returns 620 Exceptions 620-7 Exceptions 620-7 Return Requested 620-4 620-5	

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MerchantSite.com Returns Manager Log Out Help iShip.com

Merchant Logo

Shipping To

6000 Fifth Avenue

888-555-1212

008-NYC

Merchant Name Retail Store

New York, NY 10001 USA

View Inbound Return Shipments

Your Internet Package Shipper

User: John Smith

680 Return to View Inbound Return Shipments

650 Tracking Information

Status:

RETURN REQUESTED

Delivered To:

Delivery Date:

Tuesday, September 7, 1999**

Delivery Time:

5:00 PM**

Delivery Location:

Signed By:

Carrier:

Retail Store Return

Service:

Tracking Number:

M A5UWAN PLF45T

Ref Number:

660 Return Information

Return Authorization Number: R-52586-98411

Category:

Audio CD

SKU:

GEFWSP150-001

Item Description:

Natty Dread

Manufacturer:

Charlie Hunter Quartet

Quantity:

Item Price: Item Tax:

\$12.99 \$1.30

Refund Amount:

\$14.29

Reason for Return:

Customer Choice

Customer Comments:

I thought this was the Bob Marley CD, not some jazz thing.

Shipping Paid By:

N/A - walk-in return

6.70 Original Order Information

Order Number: A-52586-98411

Order Date:

July 19, 1999 at 09:58 AM PDT

Order Status:

All items shipped

Customer Name: Suzanna Smith -

Customer ID:

00184322

627-1

^{**} indicates expected delivery date and time

MerchantSite.com Returns Manager Log Out Help iShip.com

Merchant Logo

iShip.com Your Internet Package Shipper

Reports, Graphs, and Data Export

User: John Smith

Generate standard reports and graphs, and export data.

Report over time by:

SKU

SKU

SKU

SKU

Status: requested, in-transit, delivered
carrier

761

Carrier

703-1

Carrier

703-2

Color Time slices: date, date range, selections for current/last/next day, week, month, month, quarter, year.

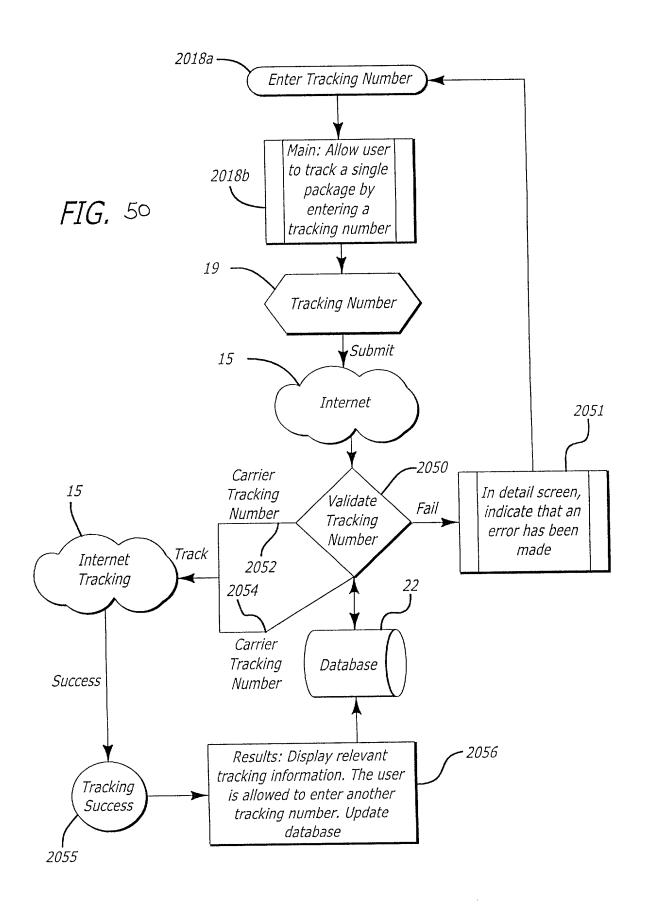
709

Single-click graph of reports.

709

Export any report to tab-delimited text file, Excel, etc. for correlation with data from other systems.

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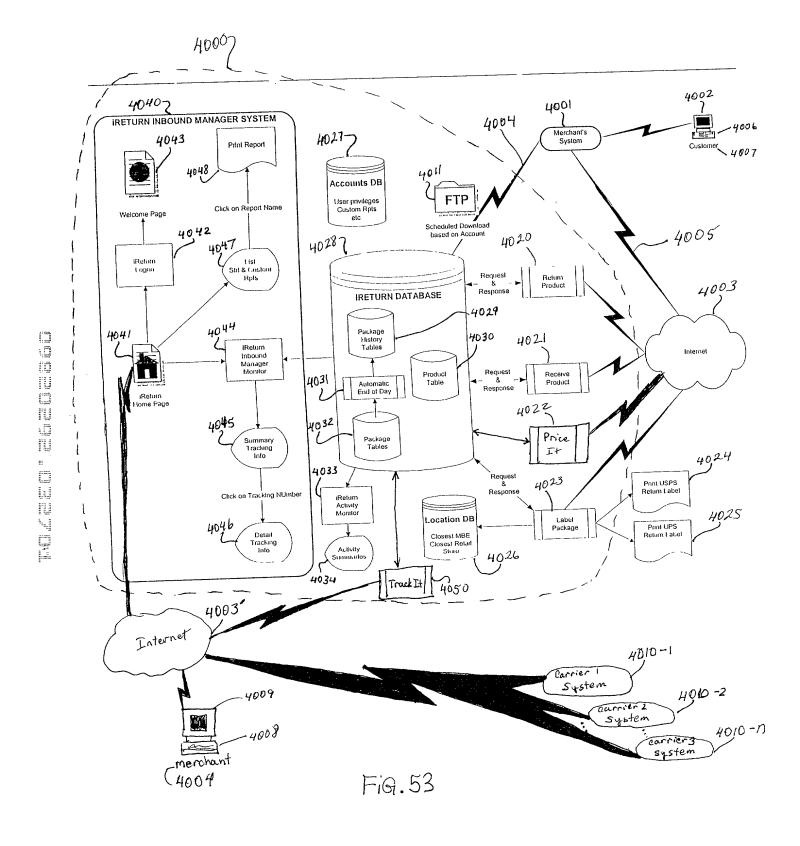


```
<iship.com.request xmins="x-schema:http://iship.com/api/schema/trackrequest.xmi"
transactionid="3855BD2185E111d3984400A0C9D6C226">
        <header mode="interactive">
                <version major="0" minor="1"/>
             <batch id="AE5E54F08E2311d3984900A0C9D6C226"</pre>
             url="http://shasta/api/track/trackresponse.asp" email="bob@iship.com"/>
        <sigon sessionid="" userid="test" password="7777777"/>
        <trackit>
                 <package sequencenumber="1">
                          <trackingnumber carrier="ups">
                                  1Z1812530202075466
                          </trackingnumber>
                 </package>
        </trackit>
        <logoff/>
</iship.com.request>
```

FIG. 51

```
<iship.com.response transactionid="3855BD2185E111d3984400A0C9D6C226">
        <status ishiprcode="0" signonrcode="0" trackitrcode="0" parsercode="0"
        systemrcode="0"/>
        <trackit>
                <package sequencenumber="1" packagercode="0">
                       <deliveredto> </deliveredto>
                       <deliverylocation>LEFT AT 3S</deliverylocation>
                       <signedby>HOWARD</signby>
                       <lastscan>9/1/99 1:50:00 PM DELIVERY </lastscan
                       <status>Delivered</status>
                       <deliverytime>9/1/99 1:50:00 PM</deliverytime>
                       <carrier>UPS</carrier>
                       <service>2ND DAY AIR</service>
                       <shipdate>8/28/99 </shipdate>
                       <trackingnumber>1Z1812530202075466</trackingnumber>
                       <scanlocation>FORT HAMILTON, NY US</scanlocation>
                        <weight>400</weight>
                </package>
       </trackit>
<iship.com.response>
```

FIG. 52



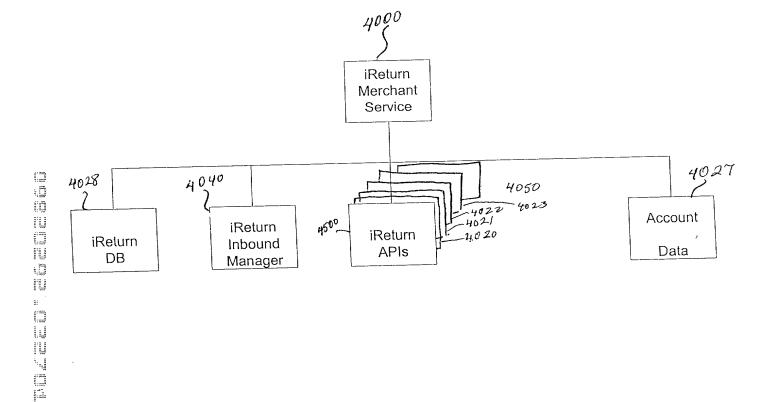


FiG.54

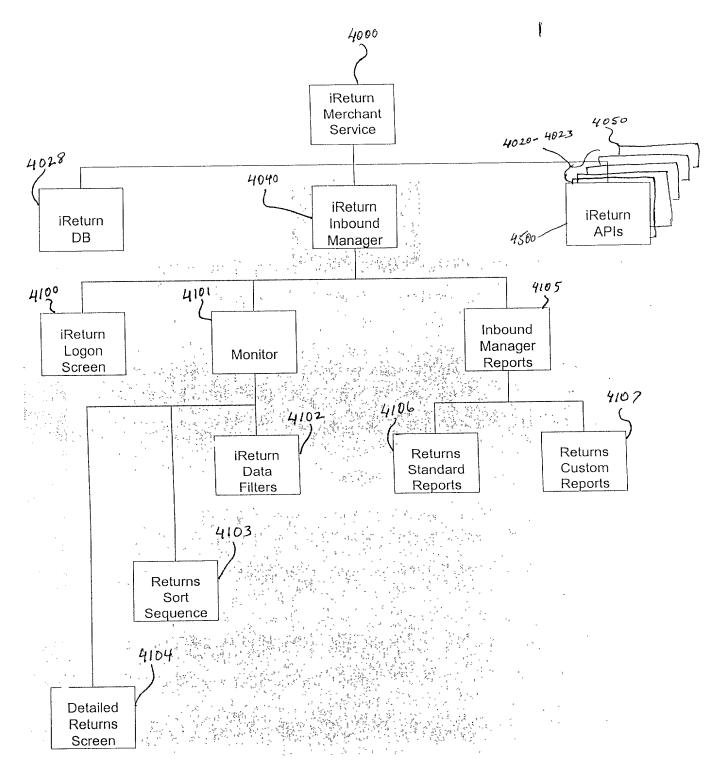


FiG.55

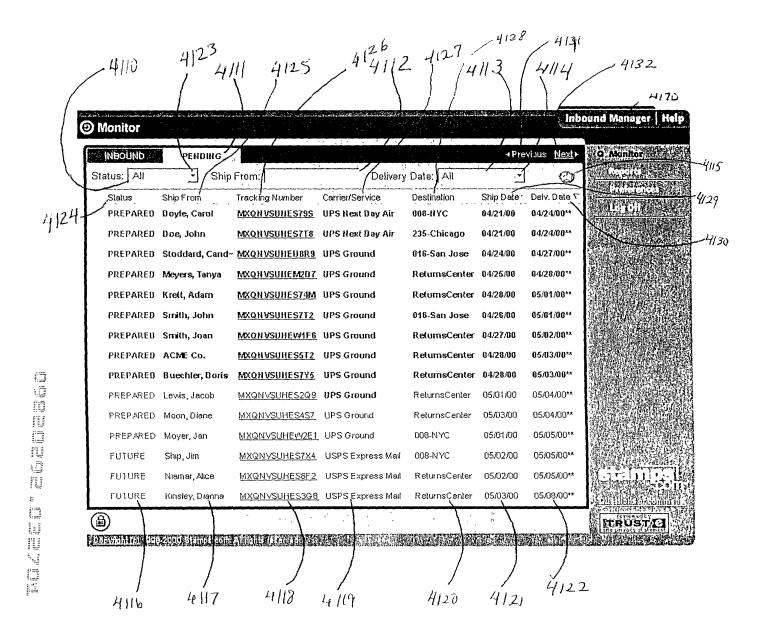
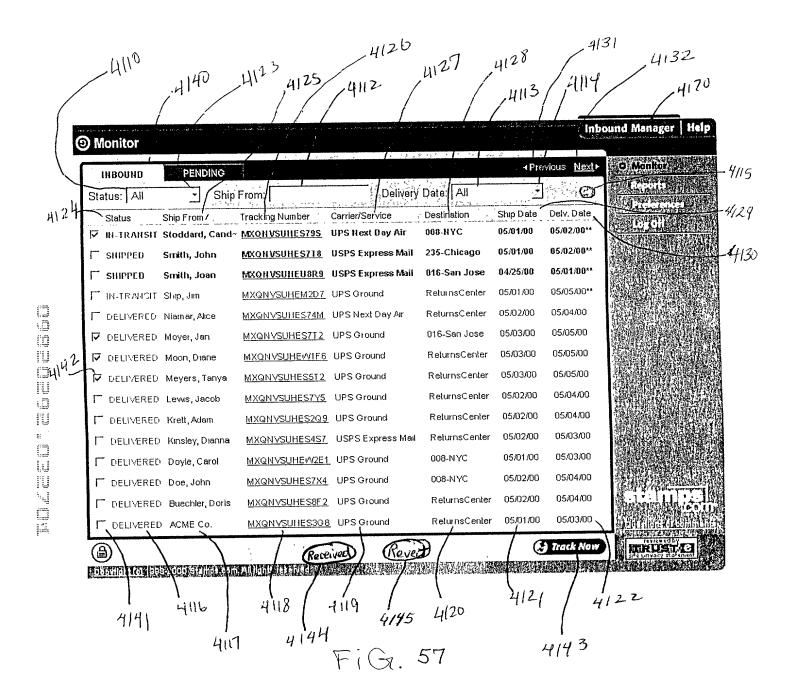


Fig. 56



			1 /4170
Monitor - Details	en de antique esta de la colonia de la c	International Control of Control	ound Manager Help
y (MOTINO) - Details		~~·	
Package Information:	Origin:	Package: 506	Q Mantior
4150	2289 East Main Street Ellensburg, WA 98926, US	10" x 8" x 5" 4 lb 2oz	
7130	Destination:	Products included: 4161	
· · · · · · · · · · · · · · · · · · ·	ReturnsCenter 3389 East Pritchard		
4151	New York, NY 10001, US	Service: 4119	
(888-555-1899	11.62	
		410 Options: Loss Protection 516	
	0 i Ob	\ H15z	
Shipping Charges:	Service Charge: Service Options:	\$6.30 Payment type: Your Company UPS Account 4/60	
	Total Cost:		
	04-4	\$6.65 4154 4162	
Tracking results:		02:32:30 PM Pacific Standard Time." DFLIVFRED 4116 [Help	
	Status. Carrier	UPS 4/19-1 4/19-2	
	Service		
	ıShip Number.	MANEYZH 89WBTF — 633	
	Tracking Number	1Z3374W50100023174 75	
	Reference Number Ship Date	MBE02254 41.55 Monday, March 27, 2000	
	Destination	BELLEVUE WA 98006 — 4/56	
	Expected Delivery Date	Wednesday, March 29, 2000 4/2 2	
	Expected Delivery Time	04:30:00 PM — 4157	
	Signed by	Clement — 4158 401	
Original Order	Order Number:	A-52586-98411 407	
Information: 4163	Order Date: Order Status:	4/28/00, 09 58 23 AM All Items shipped	
1	Customer Name: Customer ID:	Jacob Lewis	
	4159	123456-011 R-52586-98411 662-1 Audio CD 700-1	
Product #1 Information:	Record Key: Authorization Humber:	123456-011 R-52586-98411 662-1 4044	4676421142116
	Category:	Audio CD 700-1	
	SKU: Description: 404	Nally Dread	
4164-1	Manufacturer: Quantity:	Charlie Hunter Quartet	
U	Price:	\$12.99	
	Tax: Refund Amount:	\$1 30 \$14 29 Customer 425-1	
	Shipping Paid By:	Customer Choice 425-1	
	Reason for Return: Customer Comments:	I thought this was the Bub Marley CD, not some jazz thing	
D 1 1/01 5	Record Key:	123456-012 - 4159-2 661-2 162-2	
Product #2 Information:	Authorization Humber:	R-52586-99815	
	Category: SKU:	Audio CD 700 -2 GEF WSP 250-581 700 -2	
4164	Description: Manufacturer:	Pink, Can't Take Me Home — 4079 2	
	Quantity:	1-4040-2-173-2	
	Price: Tax:		
	Refund Amount:	\$14.29 172-2	
	Shipping Paid By: Reason for Return:	Customer Choice —— 427-1 — 425-2	
	Customer Comments:	I thought that this was a Pink Floyd album	
	en for many constrained to constrained to constraine to the con-	(Back O Don	DIEBUSTO .
Colombia (c) (95924000 Stamps o	STATIMITE LETITIME CONTRACTOR		A Ar private Area of the Area
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		/	4172
		4171	• •
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FIG. 58

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Report Type:	Standard - 4181 4182 — Returns by SKU Returns by Product Caten	420 2 6 Reports
Report Name:	Returns by Product Category 418 3 Return Sy Product Category Expected Return Volume Return Reasons by SKU- No Scan Late Delivery	
Report Base:	4188 Both 7 4189	
Report Style:	Chart	
Date Range:	4190 Today - 4	1193
Sort By:	4192	
Primary:	4194 That As callable	
Secondary:	4196 Marszanladde	J-4197
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		Preview & cancel TRUSTE
Done		☐ II Local intranet
Done		

FiG. 59

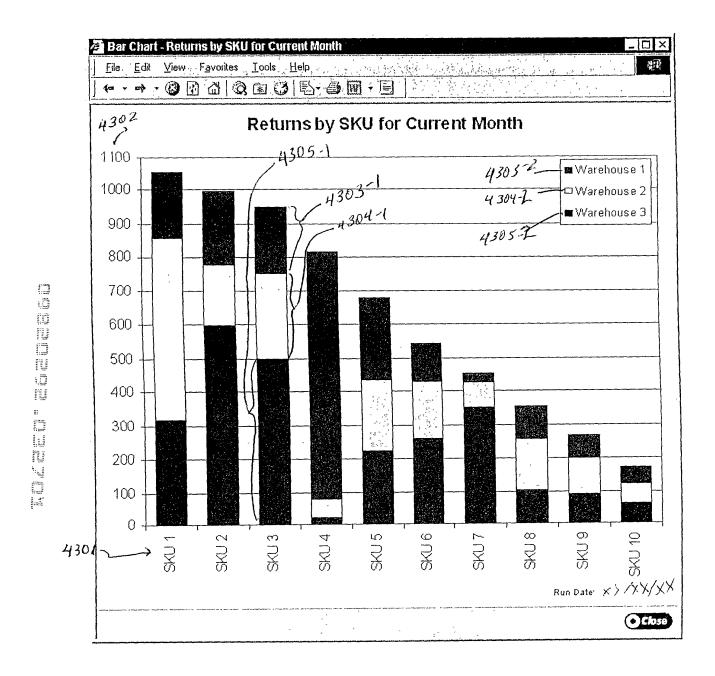


FiG. 60

Sorted: by most frequently returned item

SKU	Warehouse I	Warehouse 2	Warehouse 3	Totals	Percent of Total
SKUI	311	515	230	1,056	16.8 %
SKU2	597	179	222	998	15.9 %
SKU3	499	233	215	947	15.1 %
SKU4	17	70	729	816	13.0 %
SKU5	220	201	259	680	10.8 %
SKU6	251	171	123	545	8.7 %
SKU7	335	53	64	452	7.2 %
SKU8	103	146	106	355	5.6 %
SKU9	96	111	61	268	4.3 %
SKU10	54	59	58	171	2.7 %
Totals	2484	1740	2070	6,288	

Fig. 61

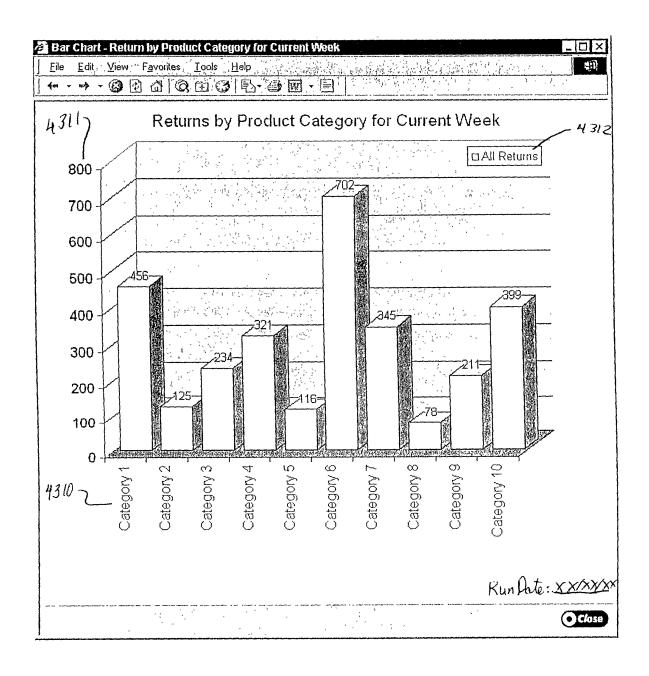


FiG. 62

Sorted: by most frequently returned product category

Returns by Product Category for Current Week

		4313	
Category	Totals	Percent of	-4315
		Total	
Category6	702	23.5 %	
Category1	456	15.3 %	
Category10	399	13.4 %	
Category7	345	11.6 %	
Category4	321	10.7 %	
Category3	234	7.8 %	
Category9	211	7.1 %	
Category2	125	4.2 %	
Category5	116	3.9 %	
Category8	78	2.6 %	
Totals	2987		
	431	i L	

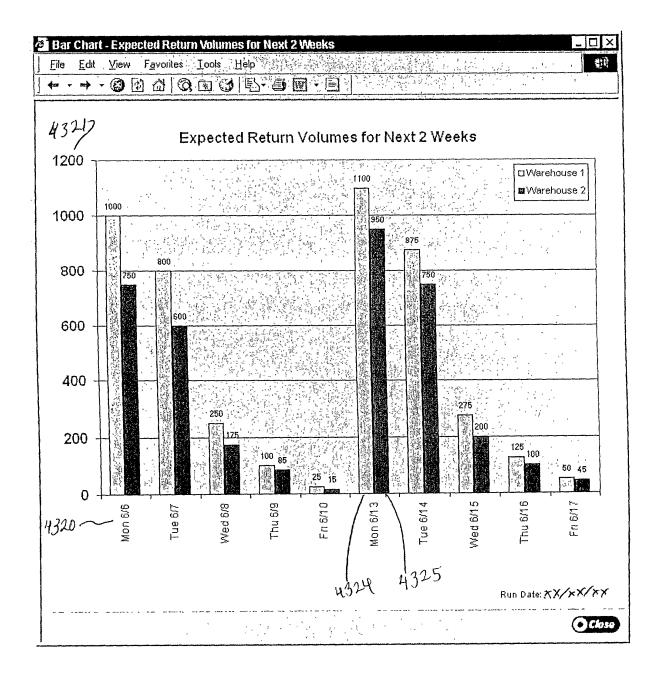


Fig. 64

Sorted: by date

Expected Return Volume for Next Two Weeks

Date	Warehouse 1	Warehouse 2	Totals
Mon 6/5	1,000	750	1,750
Tue 6/6	800	600	1,400
Wed 6/7	256	175	431
Thur 6/8	100	85	185
Fri 6/9	25	15	40
Mon 6/12	1,100	950	2,050
Tue 6/13	875	750	1,625
Wed 6/14	275	200	475
Thur 6/15	125	100	225
Fri 6/16	50	45	95
Totals	4,607	3672	8,276

431.3

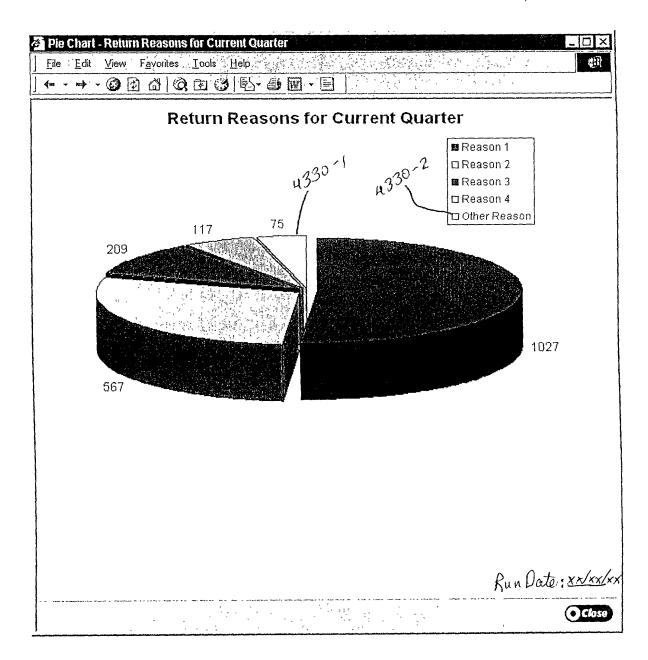


FIG. 66

Sorted: by most frequently cited return reason Page 1 of 10

Return Reasons for Product Category1 for Current Quarter

		インハ	
Reason	Totals	Percent of	4333
		Total	4777
Reason1	1,027	51.5 %	
Reason2	567	28.4 %	
Reason3	209	10.5 %	
Reason4	117	5.9 %	
All others reasons	75	3.8 %	
Totals	1,995		
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Sorted: by most frequently cited return reason Page 2 of 10

Return Reasons for Product Category2 for Current Quarter

Reason	Totals	Percent of
		Total
Reason4	1,331	41.4 %
Reason2	1,042	32.4 %
Reason1	408	12.7 %
Reason3	331	10.3 %
All others reasons	101	1.0 %
Totals	3,213	

<new page>

repeating for each Product Category

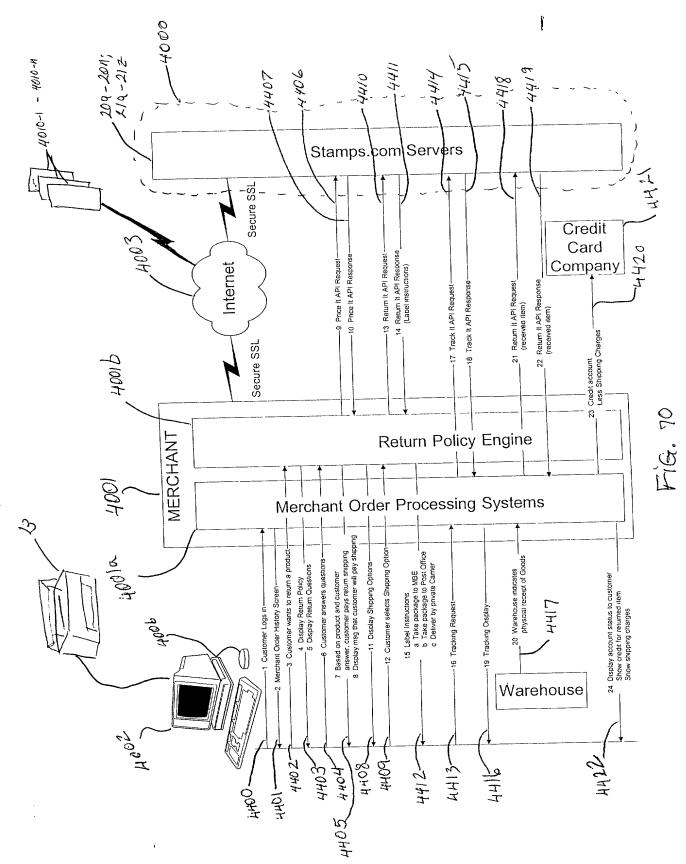
at end, grand total page for all Categories

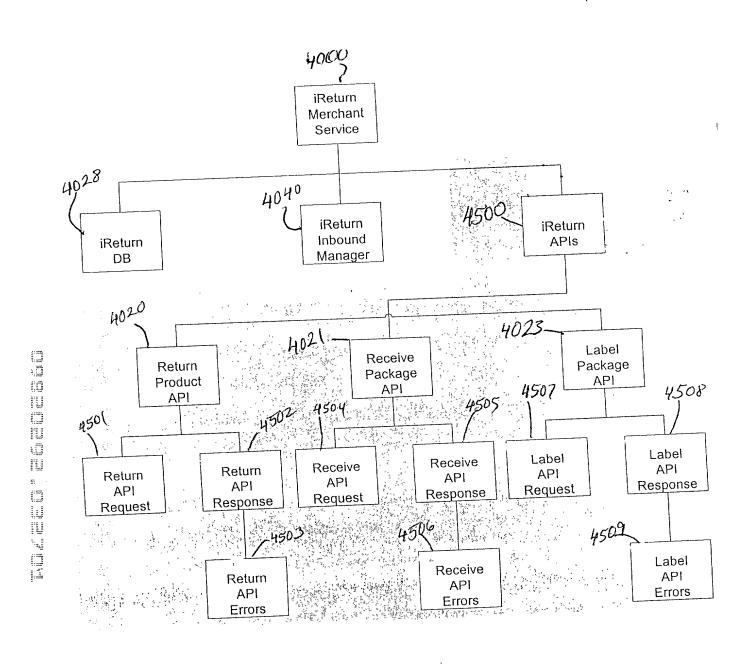
	653			Sorted: Expected S	Ship Date
		es with No Scan f	or this wee	k . l _o 15	4155
Package Tracking #	Carrier/Service	Expected Ship Date	Customer	Merchant Record #	
MATKP9GUZFXG3	UPS Ground	06/19/2000	MX123	20000619000001	
MFTKP9GUZFXG3	UPS Ground	06/19/2000	RA333	20000619000022	, 1
MHTKP9GUZFXG3	UPS Ground	06/19/2000	ST553	20000619000008	
MTXKP9GUZFXG3	UPS Ground	06/20/2000	DB881	20000620003001	
MT3KBP9GUZFXG	UPS Ground	06/20/2000	SG241	20000620000009	
MTQPC9GUZFXG3	UPS Ground	06/21/2000	LK123	20000621000011	
M8OP9VGUZFXG3	UPS Ground	06/21/2000	MK763	20000621000451	
MTKP9GWUZFX3	UPS Ground	06/21/2000	MX123	20000621030098	
M44P9GU3ZFXG3	UPS Ground	06/21/2000	MX123	20000621001234	
MPLP9GUZ5FXG3	UPS Ground	06/21/2000	RA427	20000621009876	
MEKP9GUZF6XG3	UPS Ground	06/22/2000	ZL912	20000622000022	j
MTUP9GUZFX7G3	UPS Ground	06/22/2000	IG400	20000622000437	
M6XP9GUZFXGQ3	UPS Ground	06/22/2000	DB881	20000622001204	

FiG. 68

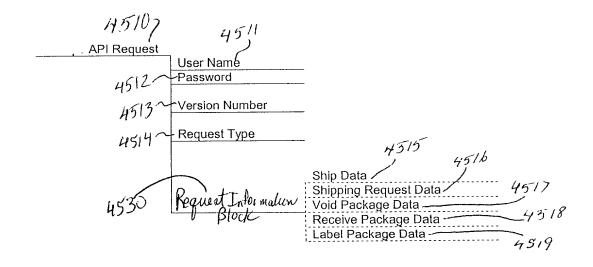
	,653				
	41109			Sorted	l: Expected Delivery Dat
		e Packages i	for this we	eek •4 6 /	1675 41°5
Package Tracking #	Carrier/Service	Expected Divry Date	Status	Customer	Merchant Record #
MATKP9GUZFXG3	USPS Parcel P	06/19/2000		MX123	20000619000001
MFTKP9GUZFXG3	UPS Ground	06/19/2000	In Transit	RA333	20000619000022
MHTKP9GUZFXG3	UPS Ground	06/19/2000	In Transit	ST553	20000619000008
MTXKP9GUZFXG3	USPS Parcel P	06/20/2000		DB881	20000620003001
MT3KBP9GUZFXG	USPS Parcel P	06/20/2000		SG241	20000620000009
MTQPC9GUZFXG3	UPS Ground	06/21/2000	In Transit	LK123	20000621000011
M8OP9VGUZFXG3	UPS Ground	06/21/2000	Delivered	MK763	20000621000451
MTKP9GWUZFX3	UPS Ground	06/21/2000	In Transit	MX123	20000621030098
M44P9GU3ZFXG3	USPS Parcel P	06/21/2000		MX123	20000621001234
MPLP9GUZ5FXG3	UPS Ground	06/21/2000	Delivered	RA427	20000621009876
MEKP9GUZF6XG3	UPS Ground	06/22/2000	In Transit	ZL912	20000622000022
MTUP9GUZFX7G3	USPS Parcel P	06/22/2000		IG400	20000622000437
M6XP9GUZFXGQ3	UPS Ground	06/22/2000	In Transit	DB881	20000622001204

Fig. 69

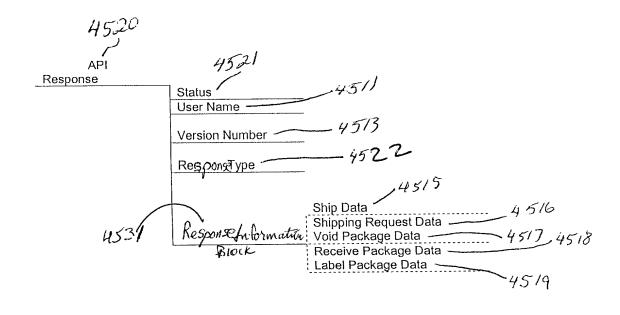




F.G. 72



F1 G. 73



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PRI	INT THIS LABEL NOW
	O NOT PHOTOCOPY clivery of your package and writ result in additional shipping charges
o prepare your package for shipment, yo Use the Print button in your browser to Fold the printed page in half and use a Allix the shipping fabel to your package	print this page to your laser printer. s the shipping label.

FiG.75a

PRINT THIS LABEL NOW

DO NOT PHOTOCOPY

Using a photocopy could delay the delivery of your package and will result in additional shipping charges.

To prepare your parcel for shipment, you need to do the following:

Use the Print button in your browser to print this page to your laser printer.

Fold the printer page in half and use as the shipping label.

Affix the shipping label to the address side of your parcel so that the entire label is visible.

Completely cover any previous delivery address and barcode.

Do NOT overlap any adjacent side.

If tape or similar material is used to affix the label to the package it must NOT cover any part of the label where postage and fee information is to be recorded.

Obliterate any other addresses and barcodes on the outside of the parcel.

Take the parcel to a post office.

Drop in a collection box, or

Give to a postal carrier.

If a mailing acknowledgement is attached or insurance is marked on the label, the parcel must be taken to a post office.

This is not a shipping label. Tak to a participating Mail Boxes Etc	• •	eler stam
Shipping Addresses		
Retum: Lory Jones (425) 555-1212 Your Company 3535 Main Street Suite 500 Seattle VVA 90000	Destination: John Doe (701) 555-1234 His Company 1234 Central Avenue Mandan ND 58554	Retail Store Location Mail Boxes, Etc. 3428 Factoria Blvd Bellevue, WA 98006 (425) 555-1234
Package Information		
Package Details: 1 of 1 Carner Box Weight to be determined	Service: TBD Price: TBD Payment Type: custor	mer paid cash or credit-car
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How to Use Your Traveler DO NOT PHOTOCOPY Using a photocopy could dela To prepare your package, y	y the processing of your packa	:

Fig. 76

F.G. 97

